

**SANTA FE COUNTY
INVESTMENT COMMITTEE MINUTES
MAY 17, 2012**

Committee Members:

Victor A. Montoya, Treasurer
Steve Ross, County Attorney
Kathy Holian, County Commissioner

Katherine Miller, County Manager
Lowell Gilbert, Private Sector

I. Call Meeting to Order:

1. Roll call of Committee Members:
2. A motion to approve the April 19, 2012 minutes was approved unamisaly
3. Approval of the May 17, 2012 Agenda

II. Current Agenda Items:

1. First Agenda Item for May:

- A. Treasurer Montoya began the meeting talking about Community Reinvestment Act, since we are buying federal home loan bank bonds from Los Alamos National Bank. Monie Blum, Vice President from LANB was at the meeting to answer any questions. She said that the bank is assessed every three years.
- B. Ms. Blum said that the bank is currently undergoing a Community Reinvestment Act exam. She said they rated satisfactory in the exam. The exam pertains to the lending activity, making loans to support community and economic development and housing. Ms. Blum said LANB rated highly satisfactory in the lending test, and believes LANB still remains the primarily business lender and mortgage lender in Santa Fe.
- C. LANB was the only bank that grew in lending last year; most banks declined. The assessment is on the investment task, the performance was adequate. The bank often purchases bonds in the community like Santa Fe County, City of Santa Fe, the Community College and the Public Schools, not all of them qualify for credit. LANB also rated highly satisfactory on service, the bank has opened another office on Cerrillos and Vegas Verdes.

- D. In 2011, LANB donated over \$650,000.00 in Santa Fe County; that doesn't include Albuquerque or Los Alamos. They've also donated over 350 volunteer hours per year and Bank officers and Senior officers sit on different boards focusing on the Community Reinvestment Act. Tierra Contenta and Habitat for humanity are two which they are active with.
- E. Ms. Blum also said that recent loans made and investments are with Homewise, Inc. because they are a strong partner. They provide homebuyer education and counseling for first time homebuyers. The bank also participates with the Santa Fe Civic Housing Authority. They've purchased 3.0% interest rates through Habitat, eight northern pueblos, Monte del sol, Solace treatment crisis center, charter school and desert academy. They are members of the Federal Home Loan Bank of Dallas and the bank also participates with health loans, low income levels, and first time homebuyers. Lastly she said they participate with grants through the Federal Home Loan Bank, an organization can receive a grant, it's evaluated by a point system, and then they work through the bank for the disbursement of the loan.

2. Next Item on the Agenda:

- A. Treasurer Montoya said this agenda item for the month of April is the investment which starts on page 9. On pages 3-4 is the summary of all the investments at Charles Schwab and LANB. The salmon color are
- B. investments that rolled over or that were reinvested. He said are getting a lower yield when the old investments mature.
- C. The Wells Fargo Brokerage CD'S on page 9 shows two that we sold and reinvested. He said we were able to obtain a higher rate but for a longer period of time. They are each a quarter million dollar increments; we wont
- D. need the money any time soon. We have approximately six million dollars in brokerage CD'S with Wells Fargo throughout the country.
- E. On page 10 are the accounts that we have at LANB that are generating .01%, one is the 2009 GOB Series; the County Studios Guaranty yields 2.5%. The salmon colored are bonds or treasury bills that have matured. He said that we only made two new investments for the month of April and on page 13 is what we have invested in the local government pool.

- F. On pages 3-4 is a summary of all the Charles Schwab accounts. The first one is 95 Million in the operations account. The second one is the 2011 GOB Series. The third one is a 2007 GOB A, and the last one is a 2008 judicial revenue bond funded by GRT.
- G. On pages 14-15 is a printout of the fixed income research. The current 2yr treasury is .28%, one week ago it was .25%, a month ago it was .27% and one year ago it was .52%.
- H. Treasurer Montoya said if he were to invest he would have to lockup the County's funds in a 2yr treasury. He said he bought about sixteen million in bonds, and they generally yield about 1.8% for an year and .08% for three months for bond projects to have cash liquidity when projects call for payment.

3. Next Item on the Agenda:

- A. We collected \$17.9 Million from Property Tax Collections and for Tax Distributions; the county's share is \$6.8 Million for the month of April. The Report shows we collected \$110 Million of what was projected for the 2011 tax year through April 30 which is 6 months of 2011. We've collected 72.71% year to date from April 30, 2012 over April 30, 2011, and were up .018% and in dollars, 2 Million ahead of last year's collections.

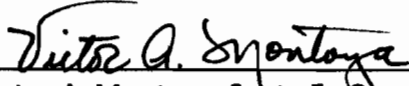
4. Next item on the Agenda:

- A. The collections update on the delinquent accounts. We've collected \$800,000.00 from January to April by Adam Bailey. \$500,000.00 was collected by Roberta Dalton.

5. Other Business:

- A. Proposed schedule for next meeting is Monday, June 25, 2012 @ 2:00pm.

6. Adjournment @ 2:45pm



Victor A. Montoya, Santa Fe County Treasurer

