



## Memorandum

**To:** Santa Fe Board of County Commissioners

**From:** Evelyn Valencia, Accountant Senior 

**Via:** Teresa Martinez, Finance Division Director 

**Date:** July 26, 2011

**Re:** *Request approval to award Contract #2011-0269-FI/MS for Lodgers Tax Advertising and Promotional Services for Santa Fe County*

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### ISSUE:

The Santa Fe County Finance Division requests authorization to award a Professional Services Agreement in response to RFP #2011-0269-FI/MS to provide advertising and promotional services for Santa Fe County.

### BACKGROUND:

The intent of the solicitation was to contract with a firm to provide a professional strategic plan on advertising, publicizing and generally promoting Santa Fe County. The Santa Fe County Purchasing Division in conjunction with the Finance Division, conducted a Request for Proposal (RFP) pursuant to 13-1-112 NMSA 1978 of the State Procurement Code.

The Santa Fe County Purchasing Division solicited a Request for Proposals for the Lodger's Tax Advertising and Promotional Services for Santa Fe County for the Finance Division. A total of seven (7) qualified firms were solicited along with the RFP being posted on the County's website. The following Offerors submitted a proposal:

Esperanza Advertising  
G & G Advertising  
Griffin and Associates, Inc.  
Impressions Advertising  
TKO Advertising Inc.  
Presence Marketing Communications and Public Affairs, LLC

The submitted proposals were reviewed by an evaluation committee selected by the Procurement Division and as a result of the review and scoring of the proposals the following recommendation has been made for the award of this contract.

### RECOMMENDATION:

The Finance Division requests authorization and approval to enter into contract #2011-0269-FI/MS with Impressions Advertising in the amount of \$300,000.00 for the first year of the two year agreement with an option to extend for an additional two years with the approval of the County Manager.

**PROFESSIONAL SERVICES AGREEMENT  
WITH IMPRESSIONS ADVERTISING  
TO PROVIDE ADVERTISING AND RELATED PROMOTIONAL SERVICES**

**THIS AGREEMENT** is made and entered into on this \_\_\_\_ day of \_\_\_\_\_, 2011, by and between **SANTA FE COUNTY** (hereinafter referred to as the "County"), a New Mexico political subdivision, and **IMPRESSIONS ADVERTISING** (hereinafter referred to as the "Contractor").

**WHEREAS**, Santa Fe County requires advertisement and promotional services to publicize and promote tourist-related attractions, facilities and events, field houses, auditoriums, welcome centers, tourist information centers, museums performing art facilities throughout Santa Fe County; and

**WHEREAS**, in accordance with Section 13-1-112 NMSA 1978, the County issued Request of Proposal (RFP) No. 2011-0269-FI/MS for these services and the Contractor was determined to be the highest rated offeror; and

**WHEREAS**, the County requires the services of the Contractor, and the Contractor is willing to provide these services and both parties wish to enter into this Agreement.

**NOW THEREFORE**, in consideration of the premises and mutual obligations herein, the parties hereto do mutually agree as follows:

**1. SCOPE OF WORK**

Contractor shall perform necessary and County approved advertising and related promotional services and activities that target and address the County's established goals and objectives for attracting tourism and tourists within Santa Fe County. The Contractor shall obtain County approval, in advance and in writing, for concepts and costs for advertising and promoting County tourism that may include, but not limited to, advertising and promoting centers, facilities, areas or activities that exist within Santa Fe County. Prior to commencing any work under this Agreement Contractor shall also obtain County approval for all advertising and promoting initiatives that may be desired by the County in collaboration with other governmental entities. Area of focus for advertising and promoting Santa Fe County tourism activities includes targeting (1) in-state travelers, (2) national travelers and 3) international travelers, as determined by the County. Contractor shall perform the following activities under this Agreement:

- A. The Contractor shall coordinate with Santa Fe County representatives to develop strategies, goals and objectives to be used in the advertising, promoting and publicizing of Santa Fe County as a tourist destination for in-state and out-of-state travelers and that may relate to various County centers, facilities, areas, and activities that may exist in Santa Fe County.
- B. After coordination and input from the County, as required in this Scope of Work, Contractor shall submit an annual marketing, media and public relations plan, subject to County approval, that will maximize the effectiveness of all existing and new marketing

efforts that achieve the County's established goals and objectives for attracting tourism. The annual plan for each term of this Agreement shall be submitted within sixty (60) days of the date this Agreement is executed or within sixty (60) days of any renewal term of this Agreement. Updates to the annual plan shall be required if requested by the County. The annual plan shall include the designing and producing of an annual advertising campaign that meets the County's approved strategies, goals and objectives for promoting the County as a tourist and travel destination for in-state and out-of-state travelers.

- C. The Contractor shall provide and produce a review and analysis of any ongoing or new media and marketing efforts for advertising, promoting and publicizing tourism in the County as requested by the County.
- D. Contractor shall coordinate any infrastructure and visitor information research as requested by the County that relates to advertising, promoting and publicizing the County as a tourist destination for in-state and out-of-state travelers.
- E. The Contractor shall prepare and submit for approval by the County, a budget of the annual contract dollars for all activities and promotional efforts requested by the County. The Contractor shall be responsible for administering and monitoring contract expenditures in accordance with the County approved budget for work related to this Agreement. Budget reports shall be due quarterly or whenever County determines such reports need to be completed. The Contractor shall also submit budget revision recommendations for approval by the County or as determined necessary by the County.
- F. The Contractor shall prepare grant applications and grant proposals for advertising related grants as identified and requested by the County (i.e., NM Department of Tourism).
- G. The Contractor shall produce all advertising and promotional materials related to all activities and initiatives approved by the County under this SOW including, but not limited to, broadcasting, print advertisements, place, print and broadcast media insertion materials and oversee the completion, fulfillment and processing of all such activities.
- H. The Contractor shall prepare and submit monthly progress reports and orally present the reports at the Lodgers' Tax Advisory Board meetings of all activities performed under this Agreement. The Contractor shall also present its annual report, all updates of the annual plan and report on work completed under this Agreement to the Board of County Commissioners when and as requested by the County.
- I. The Contractor shall perform other services or tasks as deemed necessary by the County in relation to promoting and advertising tourism for Santa Fe County pursuant to this Agreement and Scope of Work.
- J. Meet with County representatives to plan work and review progress of items or activities required under this Agreement.

## 2. COMPENSATION, INVOICING, AND SET-OFF

- A. In consideration of its obligations under this Agreement the Contractor shall be compensated as follows
1. The County shall pay Contractor in accordance with "Exhibit A" cost schedule form attached hereto for services performed.
  2. The total compensation to be paid under this Agreement including fees and costs shall not exceed **Three Hundred Thousand Dollars (\$300,000.00)**, inclusive of New Mexico gross receipts tax. Compensation will be paid on a monthly basis for services rendered in accordance with the cost schedule attached herein as Exhibit "A."
- B. The Contractor shall submit a written request for payment to the County at the end of each month where work under this agreement was performed for each item listed in and completed in Exhibit A. Upon the County's receipt of the written request for payment, the County shall issue a written certification of complete or partial acceptance or rejection of the contractual items or services for which payment is sought. The Contractor acknowledges and agrees that County may not make any payment hereunder unless and until it has issued a written certification accepting the contractual items or services. Within thirty (30) days of the issuance of a written certification accepting the contractual items or services, the County shall tender payment for the accepted items or services. In the event the County fails to tender payment within thirty (30) days of the written certification accepting the items or services, the County shall pay late payment charges of one and one-half percent (1.5%) per month, until the amount due is paid in full; provided, however, that the County is not required to pay for accepted items or services until it receives the necessary funds; it being further provided, that the County shall not incur any late payment charges unless it fails to pay the Contractor within five working days of the County's receipt of the necessary state or federal funds.
- C. In the event the Contractor breaches this Agreement, the County may, without penalty, withhold any payments due the Contractor for the purpose of set-off until such time as the County determines the exact amount of damages it suffered as a result of the breach.
- D. Payment under this Agreement shall not foreclose the right of the County to recover excessive or illegal payment.

## 3. EFFECTIVE DATE AND TERM

This Agreement shall, upon due execution by all parties, become effective as of the date first written above and shall terminate two years after the date the last party to the agreement has signed, unless the County elects to extend for 2 additional years with express approval of the County Manager or unless earlier terminated pursuant to Section 5, TERMINATION, of this Agreement. The County shall provide the Contractor written notice of its intent to extend the contract any additional term, as



permitted by applicable law or ordinance, but not to exceed 2 additional years, at least thirty days prior to expiration of this Agreement.

#### **4. ADDITIONAL SERVICES**

A. The parties agree that all tasks set forth in Paragraph 1, SCOPE OF WORK of this Agreement, shall be completed in full, to the satisfaction of the County, for the amount set forth in Section 2, COMPENSATION, INVOICING, AND SET-OFF, of this Agreement, and for not other cost, amount, fee, or expense.

B. The County may from time-to-time request changes in the Scope of Work to be performed hereunder. Such changes, including any increase or decrease in the amount of the Contractor's compensation, which are mutually agreed upon by and between the County and the Contractor, shall be incorporated in written amendments to this Agreement.

#### **5. TERMINATION**

A. Termination of Agreement for Cause. Either party may terminate the Agreement based upon any material breach of this Agreement by the other party. The non-breaching party shall give the breaching party written notice of termination specifying the grounds for the termination. The termination shall be effective thirty (30) days from the breaching party's receipt of the notice of termination, during which time the breaching party shall have the right to cure the breach. If, however, the breach cannot with due diligence be cured within thirty (30) days, the breaching party shall have a reasonable time to cure the breach, provided that, within thirty (30) days of its receipt of the written notice of termination, the breaching party began to cure the breach and advised the non-breaching party in writing that it intended to cure.

B. Termination for Convenience of the County. Notwithstanding other provisions of this Agreement, the County may, in its discretion, terminate this Agreement at any time for any reason by giving the Contractor written notice of termination. The notice shall specify the effective date of termination, which shall not be less than fifteen (15) days from the Contractor's receipt of the notice. The County shall pay the Contractor for acceptable work, determined in accordance with the specifications and standards set forth in this Agreement, performed before the effective date of termination but shall not be liable for any work performed after the effective date of termination.

#### **6. APPROPRIATIONS AND AUTHORIZATIONS**

This Agreement is contingent upon sufficient appropriations and authorizations being made for performance of this Agreement by the Board of County Commissioners of the County and/or, if state funds are involved, the Legislature of the State of New Mexico. If sufficient appropriations and authorizations are not made in this or future fiscal years, this Agreement shall terminate upon written notice by the County to the Contractor. Such termination shall be without penalty to the County, and the County shall have no duty to reimburse the Contractor for expenditures made in the performance of this Agreement. The County is expressly not committed to expenditure of any funds until such time as they are programmed, budgeted, encumbered and approved for expenditure

by the County. The County's decision as to whether sufficient appropriations and authorizations have been made for the fulfillment of this Agreement shall be final and not subject to challenge by the Contractor in any way or forum, including a lawsuit.

## **7. INDEPENDENT CONTRACTOR**

The Contractor and its agents and employees are independent contractors and are not employees or agents of the County. Accordingly, the Contractor and its agents and employees shall not accrue leave, participate in retirement plans, insurance plans, or liability bonding, use County vehicles, or participate in any other benefits afforded to employees of the County. Except as may be expressly authorized elsewhere in this Agreement, the Contractor has no authority to bind, represent, or otherwise act on behalf of the County and agrees not to purport to do so.

## **8. ASSIGNMENT**

The Contractor shall not assign or transfer any interest in this Agreement or assign any claims for money due or to become due under this Agreement without the advance written approval of the County. Any attempted assignment or transfer without the County's advance written approval shall be null and void and without any legal effect.

## **9. SUBCONTRACTING**

The Contractor shall not subcontract or delegate any portion of the services to be performed under this Agreement without the advance written approval of the County. Any attempted subcontracting or delegating without the County's advance written approval shall be null and void and without any legal effect.

## **10. PERSONNEL**

A. All work performed under this Agreement shall be performed by the Contractor or under its supervision.

B. The Contractor represents that it has, or will secure at its own expense, all personnel required to discharge its obligations under this Agreement. Such personnel (i) shall not be employees of or have any contractual relationships with the County and (ii) shall be fully qualified and licensed or otherwise authorized or permitted under federal, state, and local law to perform such work.

## **11. RELEASE**

Upon its receipt of all payments due under this Agreement, the Contractor releases the County, its elected officials, officers, agents and employees from all liabilities, claims, and obligations whatsoever arising from or under or relating to this Agreement.

## **12. CONFIDENTIALITY**

Any confidential information provided to or developed by the Contractor in the performance of this Agreement shall be kept confidential and shall not be made available to any individual or organization by the Contractor without the prior written approval of the County.

**13. PUBLICATION, REPRODUCTION, AND USE OF MATERIAL; COPYRIGHT**

A. The County has the unrestricted right to publish, disclose, distribute and otherwise use, in whole or in part, any reports, data, or other material prepared under or pursuant to this Agreement.

B. The Contractor acknowledges and agrees that any material produced in whole or in part under or pursuant to this Agreement is a work made for hire. Accordingly, to the extent that any such material is copyrightable in the United States or in any other country, the County shall own any such copyright.

**14. CONFLICT OF INTEREST**

The Contractor represents that it has no and shall not acquire any interest, direct or indirect, that would conflict in any manner or degree with the performance of its obligations under this Agreement.

**15. NO ORAL MODIFICATIONS; WRITTEN AMENDMENTS REQUIRED**

This Agreement may not be modified, altered, changed, or amended orally but, rather, only by an instrument in writing executed by the parties hereto. The Contractor specifically acknowledges and agrees that the County shall not be responsible for any changes to Section 1, "SCOPE OF WORK", of this Agreement unless such changes are set forth in a duly executed written amendment to this Agreement.

**16. ENTIRE AGREEMENT; INTEGRATION**

This Agreement incorporates all the agreements, covenants, and understandings between the parties hereto concerning the subject matter hereof, and all such agreements, covenants and understandings have been merged into this written Agreement. No prior or contemporaneous agreement, covenant or understandings, verbal or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this Agreement.

**17. NOTICE OF PENALTIES**

The Procurement Code, NMSA 1978, Sections 13-1-28 through 13-1-199, imposes civil and criminal penalties for its violation. In addition, New Mexico criminal statutes impose felony penalties for bribes, gratuities, and kickbacks.

**18. EQUAL EMPLOYMENT OPPORTUNITY COMPLIANCE**

A. The Contractor agrees to abide by all federal, state, and local laws, ordinances, and rules and regulations pertaining to equal employment opportunity and unlawful discrimination. Without in any way limiting the foregoing general obligation, the Contractor specifically agrees not to discriminate against any person with regard to employment with the Contractor or participation

in any program or activity offered pursuant to this Agreement on the grounds of race, age, religion, color, national origin, ancestry, sex, physical or mental handicap, serious medical condition, spousal affiliation, sexual orientation, or gender identity.

B. The Contractor acknowledges and agrees that failure to comply with this Section shall constitute a material breach of this Agreement.

## **19. COMPLIANCE WITH APPLICABLE LAW; CHOICE OF LAW**

A. In performing its obligations hereunder, the Contractor shall comply with all applicable laws, ordinances, and regulations.

B. This Agreement shall be construed in accordance with the substantive laws of the State of New Mexico, without regard to its choice of law rules. Contractor and the County agree that the exclusive forum for any litigation between them arising out of or related to this Agreement shall be federal and state district courts of New Mexico, located in Santa Fe County.

## **20. RECORDS AND INSPECTIONS**

A. To the extent its books and records relate to (i) its performance of this Agreement or any subcontract entered into pursuant to it or (ii) cost or pricing data (if any) set forth in this Agreement or that was required to be submitted to the County as part of the procurement process, the Contractor agrees to (i) maintain such books and records during the term of this Agreement and for a period of six (6) years from the date of final payment under this Agreement; (ii) allow the County or its designee to audit such books and records at reasonable times and upon reasonable notice; and (iii) to keep such books and records in accordance with generally accepted accounting principles (GAAP).

B. To the extent its books and records relate to (i) its performance of this Agreement or any subcontract entered into pursuant to it or (ii) cost or pricing data (if any) set forth in this Agreement or that was required to be submitted to County as part of the procurement process, the Contractor also agrees to require any subcontractor it may hire to perform its obligations under this Agreement to (i) maintain such books and records during the term of this Agreement and for a period of six (6) years from the date of final payment under the subcontract; (ii) to allow the County or its designee to audit such books and records at reasonable times and upon reasonable notice; and (iii) to keep such books and records in accordance with GAAP.

## **21. INDEMNIFICATION**

A. The Contractor shall defend, indemnify, and hold harmless the County and its elected officials, agents, and employees from any losses, liabilities, damages, demands, suits, causes of action, judgments, costs or expenses (including but not limited to court costs and attorneys' fees) resulting from or directly or indirectly arising out of the Contractor's performance or non-performance of its obligations under this Agreement, including but not limited to the Contractor's breach of any representation or warranty made herein.

B. The Contractor agrees that the County shall have the right to control and participate in the defense of any such demand, suit, or cause of action concerning matters that relate to the

County and that such suit will not be settled without the County's consent, such consent not to be unreasonably withheld. If a conflict exists between the interests of the County and the Contractor in such demand, suit, or cause of action, the County may retain its own counsel to represent the County's interest.

C. The Contractor's obligations under this section shall not be limited by the provisions of any insurance policy the Contractor is required to maintain under this Agreement.

## **22. SEVERABILITY**

If any term or condition of this Agreement shall be held invalid or non-enforceable by any court of competent jurisdiction, the remainder of this Agreement shall not be affected and shall be valid and enforceable to the fullest extent of the law.

## **23. NOTICES**

Any notice required to be given to either party by this Agreement shall be in writing and shall be delivered in person, by courier service or by U.S. mail, either first class or certified, return receipt requested, postage prepaid, as follows:

To the County: Santa Fe County  
Office of the County Attorney  
102 Grant Avenue  
Santa Fe, New Mexico 87501

To the Contractor: Impressions Advertising  
322 Paseo de Peralta  
Santa Fe, New Mexico 87501

## **24. CONTRACTOR'S REPRESENTATIONS AND WARRANTIES**

The Contractor hereby represents and warrants that:

A. This Agreement has been duly authorized by the Contractor, the person executing this Agreement has authority to do so, and, once executed by the Contractor, this Agreement shall constitute a binding obligation of the Contractor.

B. This Agreement and Contractor's obligations hereunder do not conflict with Contractor's corporate agreement or any statement filed with the Public Regulation Commission on Contractor's behalf.

## **25. FACSIMILE SIGNATURES**

The parties hereto agree that a facsimile signature has the same force and effect as an original for all purposes.

## **26. LIMITATION OF LIABILITY**

The County's liability to the Contractor for any breach of this Agreement by the County shall be limited to direct damages and shall not exceed the maximum amount of potential compensation specified in Section 2, "COMPENSATION AND INVOICING," of this Agreement. In no event shall the County be liable to the Contractor for special or consequential damages, even if the County was advised of the possibility of such damages prior to entering into this Agreement.

## **27. NO THIRD-PARTY BENEFICIARIES**

This Agreement was not intended to and does not create any rights in any persons not a party hereto.

## **28. INSURANCE**

A. General Conditions. The Contractor shall submit evidence of insurance as is required herein. Policies of insurance shall be written by companies authorized to write such insurance in New Mexico.

B. General Liability Insurance, Including Automobile. The Contractor shall procure and maintain during the life of this Agreement a comprehensive general liability and automobile insurance policy with liability limits in amounts not less than \$1,050,000.00 combined single limits of liability for bodily injury, including death, and property damage for any one occurrence. Said policies of insurance shall include coverage for all operations performed for the County by the Contractor; coverage for the use of all owned, non-owned, hired automobiles, vehicles and other equipment, both on and off work; and contractual liability coverage under which this Agreement is an insured contract. The County of Santa Fe shall be a named additional insured on the policy.

C. Workers' Compensation Insurance. The Contractor shall comply with the provisions of the Workers' Compensation Act.

D. Increased Limits. If, during the life of this Agreement, the Legislature of the State of New Mexico increases the maximum limits of liability under the Tort Claims Act (NMSA 1978, Sections 41-4-1 through 41-4-29, as amended), the Contractor shall increase the maximum limits of any insurance required herein.

## **29. PERMITS, FEES, AND LICENSES**

Contractor shall procure all permits and licenses, pay all charges, fees, and royalties, and give all notices necessary and incidental to the due and lawful performance of its obligations hereunder.

## **30. NEW MEXICO TORT CLAIMS ACT**

No provision of this Agreement modifies or waives any sovereign immunity or limitation of liability enjoyed by County or its "public employees" at common law or under the New Mexico Tort Claims Act, NMSA 1978, Section 41-4-1, et seq.

## **31. CAMPAIGN CONTRIBUTION DISCLOSURE FORM**

The Contractor agrees to compute and submit simultaneous with execution of this Agreement a Campaign Contribution Disclosure Form marked Appendix "B" to this Agreement.

**32. SURVIVAL**

The provisions of following paragraphs shall survive termination of this Contract; INDEMNIFICATION; RECORDS AND INSPECTION; RELEASE, CONFIDENTIALITY, PUBLICATION, REPRODUCTION, AND USE OF MATERIAL; COPYRIGHT; COMPLIANCE WITH APPLICABLE LAW; CHOICE OF LAW; NO THIRD-PARTY BENEFICIARIES; SURVIVAL.

**IN WITNESS WHEREOF**, the parties have duly executed this Amendment to the Agreement as of the date first written above.

**SANTA FE COUNTY:**

\_\_\_\_\_  
Virginia Vigil, Chairperson  
Board of County Commissioners

**Approved as to Form:**

\_\_\_\_\_  
Stephen C. Ross  
Santa Fe County Attorney

**Finance Department Approval:**

\_\_\_\_\_  
Teresa Martinez  
Santa Fe County Finance Director

**CONTRACTOR:**

\_\_\_\_\_  
(Signature)

By: Ross Rountree  
(Print Name)

Its: Assistant County Attorney  
(Print Title)

**FEDERAL TAX I.D. NUMBER**

850 357 053

**Cost Proposal—Budget, Services And Charges**

Hourly rates are charged for: Administrative, Consultation (meeting), Copywriting/editing, Design/layout, Creative, Illustration, Mechanical production, Project supervision, Video and audio production.

Media commissions of 15% are earned by the agency or added to the net cost of the placement. Likewise, printing commissions of 15% are earned by the agency from vendors or are added to the net cost of the job. Materials are billed at cost plus 15%, which includes electronic outputs, scans, special art supplies, etc. Long distance phone calls are charged at cost. Local deliveries and long distance deliveries such as Federal Express or DHL Express are charged at net.

Impressions Advertising bills for time and materials on a monthly basis; thus, if a project is begun in July and continues into August, bills for the time and materials spent on that project will appear in both months. (Impressions employees record their time in quarter-hour increments.)

Our billing is submitted on approximately the tenth of every month.

Time charges will be billed for the following services:

Consultation .....	\$80.00
Project Supervision .....	\$80.00
Creative development.....	\$80.00
Design/layout.....	\$70.00
Print production/traffic .....	\$50.00
Research .....	\$70.00
Copywriting/editing .....	\$70.00
Mechanical or electronic assembly .....	\$70.00
Illustration.....	\$70.00
Video/Audio production.....	\$70.00
Administration/accounting.....	\$50.00

On the following pages are requested sample proposed breakdowns for annual budgets of \$270,000, \$285,000 and \$300,000.





**Santa Fe County  
Proposed FY 11 Budget (\$300,000) - DRAFT**

Line Item	SFC Contract \$300,000	Budget \$300,000		Percentage of Total Budget
Gross Receipts Tax		\$15,000		5.00%
Media		\$171,000	% of Media Budget	57.00%
National Leisure Travel	\$75,000		44%	
In-State Leisure Travel	\$25,000		15%	
On-Line Campaign	\$71,000		42%	
Account Service		\$21,000		7.00%
Production		\$25,000		8.33%
Web		\$23,100		7.70%
Production	\$22,600			
Hosting	\$500			
Public Relations		\$13,500		4.50%
Fulfillment		\$15,050		5.02%
Postage	\$200			
Handling	\$200			
Phones	\$2,000			
Voice Mail	\$250			
Storage	\$1,650			
Brochure Distribution	\$3,500			
Fulfillment Administration	\$7,250			
Printing		\$12,000		4.00%
Photography		\$3,000		1.00%
Other Production/Miscellaneous		\$1,000		0.33%
<b>TOTALS</b>		<b>\$299,650</b>		<b>99.88%</b>
		<b>\$350 Under/(Over)</b>		-0.12%



APPENDIX B

**CAMPAIGN CONTRIBUTION DISCLOSURE FORM**

Pursuant to NMSA 1978, 13-1-191.1 (2006), any person seeking to enter into a contract with any state agency or local public body for professional services, a design and build project delivery system, or the design and installation of measures the primary purpose of which is to conserve natural resources must file this form with that state agency or local public body. This form must be filed even if the contract qualifies as a small purchase or a sole source contract. The prospective contractor must disclose whether they, a family member or a representative of the prospective contractor has made a campaign contribution to an applicable public official of the state or a local public body during the two years prior to the date on which the contractor submits a proposal or, in the case of a sole source or small purchase contract, the two years prior to the date the contractor signs the contract, if the aggregate total of contributions given by the prospective contractor, a family member or a representative of the prospective contractor to the public official exceeds two hundred and fifty dollars (\$250) over the two year period.

Furthermore, the state agency or local public body shall void an executed contract or cancel a solicitation or proposed award for a proposed contract if: 1) a prospective contractor, a family member of the prospective contractor, or a representative of the prospective contractor gives a campaign contribution or other thing of value to an applicable public official or the applicable public official's employees during the pendency of the procurement process or 2) a prospective contractor fails to submit a fully completed disclosure statement pursuant to the law.

**THIS FORM MUST BE FILED BY ANY PROSPECTIVE CONTRACTOR WHETHER OR NOT THEY, THEIR FAMILY MEMBER OR THEIR REPRESENTATIVE HAS MADE ANY CONTRIBUTIONS SUBJECT TO DISCLOSURE.**

The following definitions apply:

**"Applicable public official"** means a person elected to an office or a person appointed to complete a term of an elected office, who has the authority to award or influence the award of the contract for which the prospective contractor is submitting a competitive sealed proposal or who has the authority to negotiate a sole source or small purchase contract that may be awarded without submission of a sealed competitive proposal.

**"Campaign Contribution"** means a gift, subscription, loan, advance or deposit of money or other thing of value, including the estimated value of an in-kind contribution, that is made to or received by an applicable public official or any person authorized to raise, collect or expend contributions on that official's behalf for the purpose of electing the official to either statewide or local office. "Campaign Contribution" includes the payment of a debt incurred in an election campaign, but does not include the value of services provided without compensation or unreimbursed travel or other personal expenses of individuals who volunteer a portion or all of their time on behalf of a candidate or political committee, nor does it include the administrative or solicitation expenses



of a political committee that are paid by an organization that sponsors the committee.

**"Family Member"** means spouse, father, mother, child, father-in-law, mother-in-law, daughter-in-law or son-in-law.

**"Pendency of the procurement process"** means that time period commencing with the public notice of the request for proposals and ending with the award of the contract or the cancellation of the request for proposals.

**"Person"** means any corporation, partnership, individual, joint venture, association or any other private legal entity.

**"Prospective contractor"** means a person who is subject to the competitive sealed proposal process set forth in the Procurement Code or is not required to submit a competitive sealed proposal because that person qualifies for a sole source or a small purchase contract.

**"Representative of prospective contractor"** mean an officer or director of a corporation, a member or manager of a limited liability corporation, a partner of a partnership or a trustee of a trust of the prospective contractor.

**DISCLOSURE OF CONTRIBUTIONS:**

Contribution Made By: \_\_\_\_\_

Relation to Prospective Contractor: \_\_\_\_\_

Name of Applicable Public Official: \_\_\_\_\_

Date Contribution(s) Made: \_\_\_\_\_

Amount(s) of Contribution(s): \_\_\_\_\_

Nature of Contribution(s): \_\_\_\_\_

Purpose of Contribution(s): \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

Title (position) \_\_\_\_\_

- or -

**NO CONTRIBUTIONS IN THE AGGREGATE TOTAL OVER TWO HUNDRED AND FIFTY DOLLARS (\$250) WERE MADE** to a applicable public official by me, a family member or representative.

*Chris Coulter* 06/15/2011  
Signature \_\_\_\_\_ Date \_\_\_\_\_

President \_\_\_\_\_

Title (position) \_\_\_\_\_



# Memorandum

**To:** Santa Fe Board of County Commissioners

**From:** Teresa C. Martinez, Finance Director *JCM*

**Via:** Katherine Miller, County Manager

**Date:** July 26, 2011

**Re:** Financial report for the quarter ending 06/30/2011

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**ISSUE:**

Enclosed is a report summarizing the financial activities of the County through the quarter ending June 30, 2011. These numbers are unaudited and will be updated upon completion of the year end and audit entries.

**BACKGROUND:**

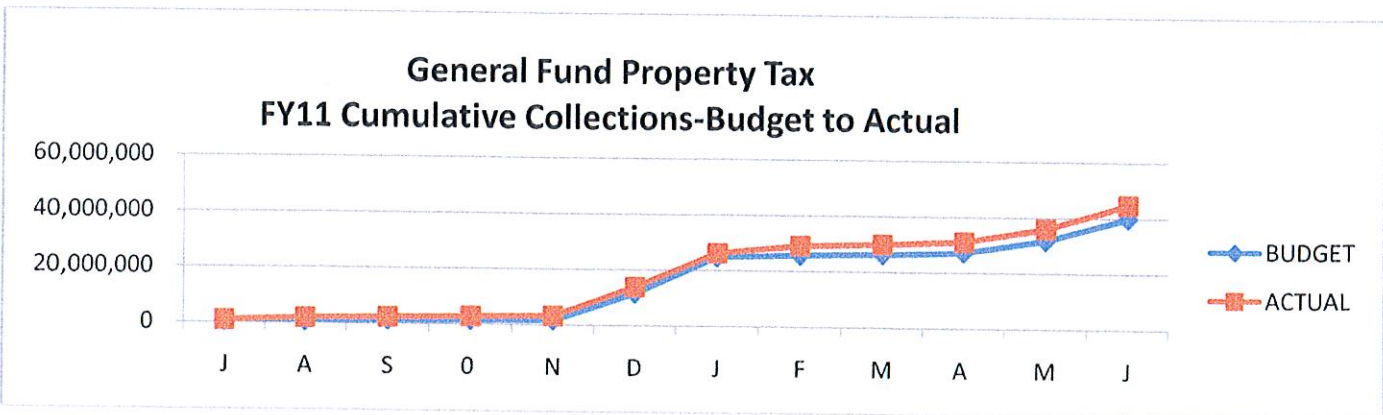
The following report will summarize total revenues and expenditures county-wide and by major fund. This will be the first report that attempts to segregate and compare recurring revenues to recurring expenditures.

**ALL FUNDS:**

For fiscal year 2011, the county collected a total of \$153.6 million from all revenue sources. On June 30<sup>th</sup>, expenditures across all funds totaled \$169.4 million. When comparing actual revenue collections to actual incurred expenditures, the County relied on the use of cash totaling \$15.8 million. Capital expenditures totaled \$48.3 million, debt service payments totaled \$32.4 million and operational expenditures totaled \$88.7 million.

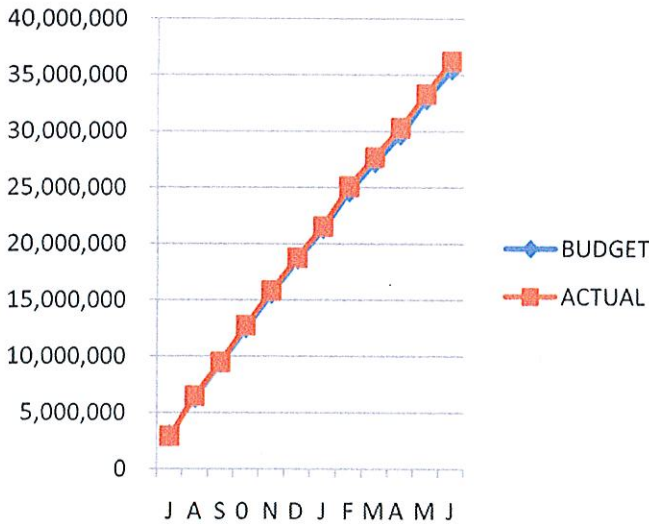
The total final budgeted cash for the year was \$89.4 million; this increased \$22.3 million from the original budgeted cash of \$67.1 million. The increase is mainly attributable to increases for capital outlay projects and a debt service payment of \$11.7 million. Budgeted cash attributed to operational expenditures totaled \$14.1 million across all funds.

The following charts reflect how the two largest revenue sources fared when compared to the budgeted amounts. The property taxes exceeded budget by \$4.8 million and the overall gross receipt taxes exceeded budget by \$326,000. The county-wide gross receipt tax collections exceeded the budgeted amount and carried the shortfall of the unincorporated gross receipt tax collections, which fell under budget by \$165,150.

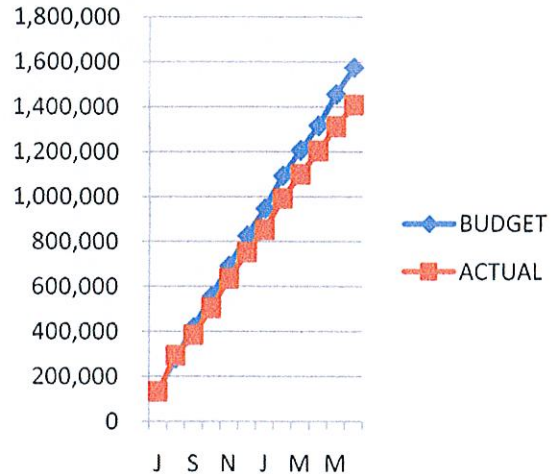




**COUNTY-WIDE GROSS RECEIPTS TAXES  
FY11 CUMULATIVE COLLECTIONS-  
BUDGET TO ACTUAL**



**UNINCORPORATED COUNTY GROSS RECEIPTS TAX  
FY11 CUMULATIVE COLLECTIONS-  
BUDGET TO ACTUAL**

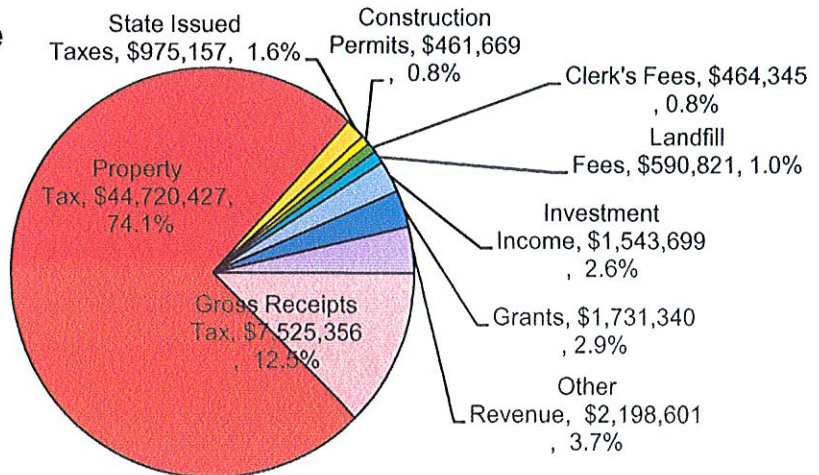


Several accounting entries that typically cannot be posted until the completion of the fiscal year are still lacking. Such entries include the remaining operating transfers between funds for the final quarter ending June 30<sup>th</sup> as well as transfers of investment earnings from the bond proceeds fund(s) to the debt service payment fund(s).

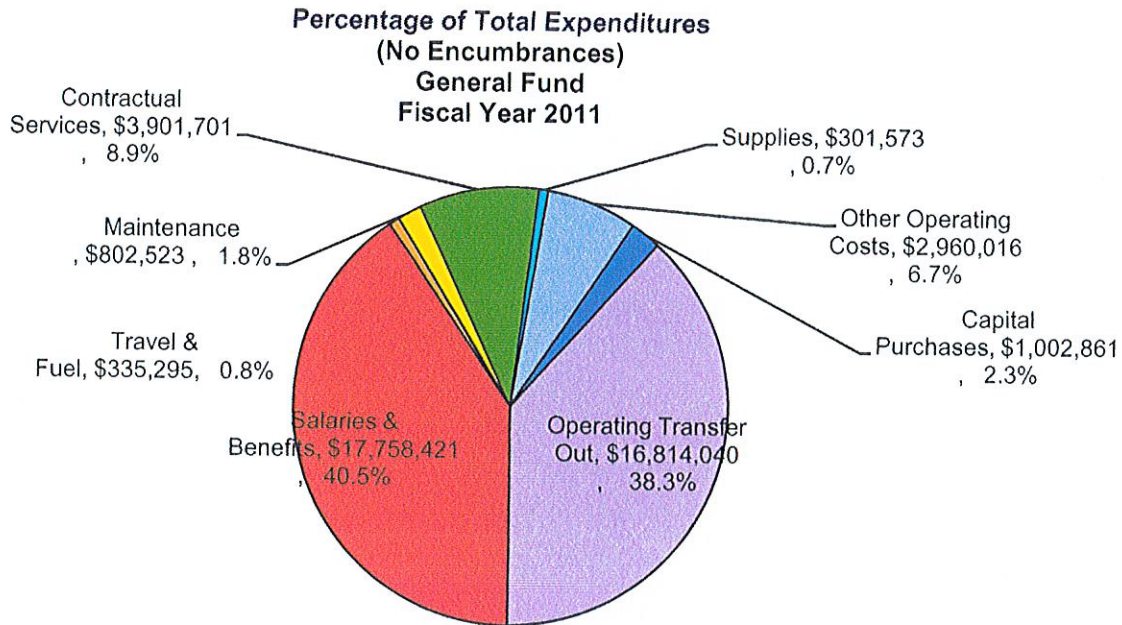
**GENERAL FUND**

The chart below summarizes all revenue for the general fund; all revenue sources total \$60.2 million. Recurring revenue totaled \$58.6 million; recurring revenue includes property taxes, gross receipt taxes, state issued taxes, construction permits, clerk’s fees, landfill fees, some grants and other revenue. In recent years, with the recessed economy, investment income has been calculated in the total revenue picture and has supported recurring expenditures.

**Percentage of Total Revenue  
General Fund  
Fiscal Year 2011**

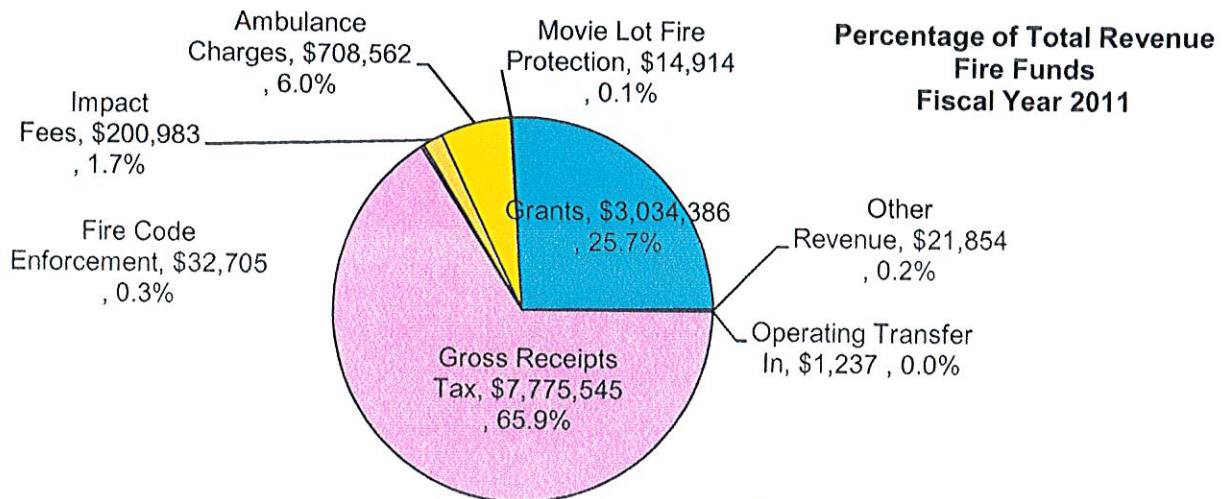


General fund expenditures totaled \$43.9 million and were under the budgeted amount of \$63.7 million. Recurring expenditures totaled \$42.9 million. Strictly based on actual expenditures incurred through June 30<sup>th</sup>, the general fund collected sufficient revenue to support operational expenditures. However, on June 30<sup>th</sup>, the fund still had outstanding encumbrances just over \$2.0 million. These encumbrances may still materialize and be reflected in the audited numbers for FY 2011. The final operating transfer of funds from the general fund to other funds for a total of \$2.7 million is also not reflected in the final numbers. The important point to be made is that the use of cash necessary for operational expenditures will be less than initially anticipated.



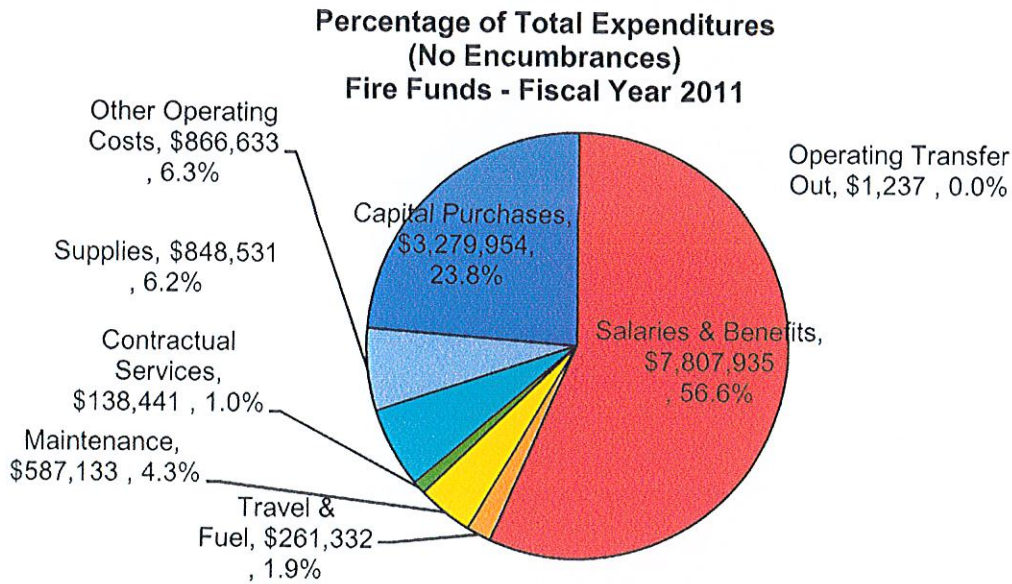
**FIRE FUNDS:**

The chart below identifies the major revenue sources for all Fire Funds. Total recurring revenues of \$9.0 million were collected and consist of gross receipt taxes, ambulance charges and some of the grants. The remaining revenue sources for the fire operations are considered non-recurring and are highly impacted by the economic activity.



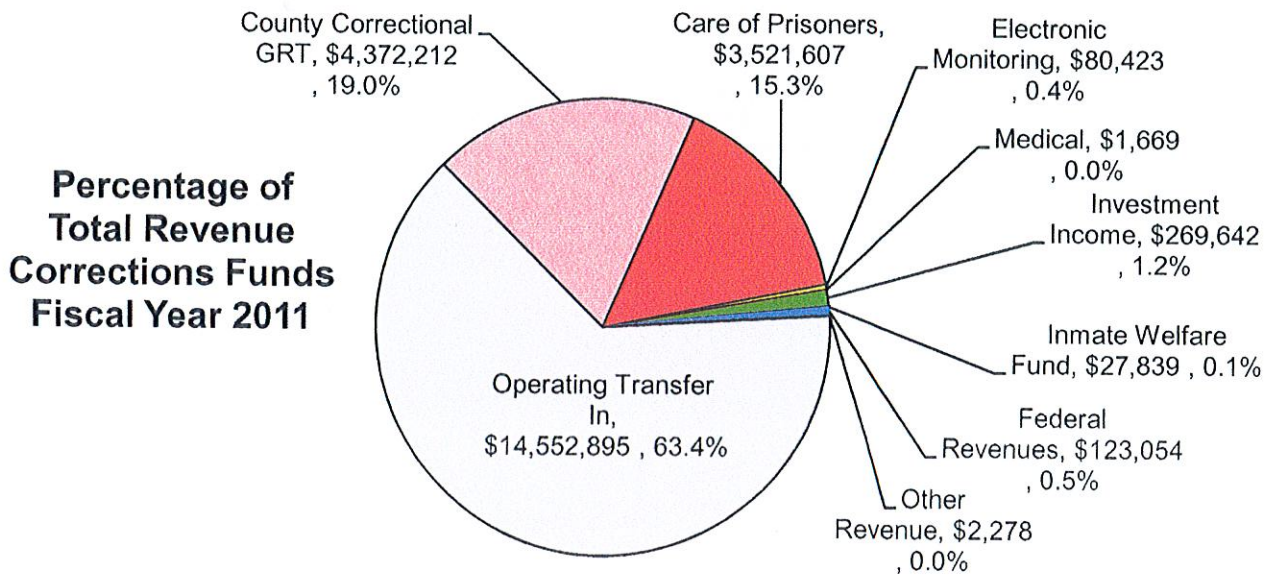


Expenditures for fire operations totaled \$13.8 million and included operational expenditures of \$10.5 million.

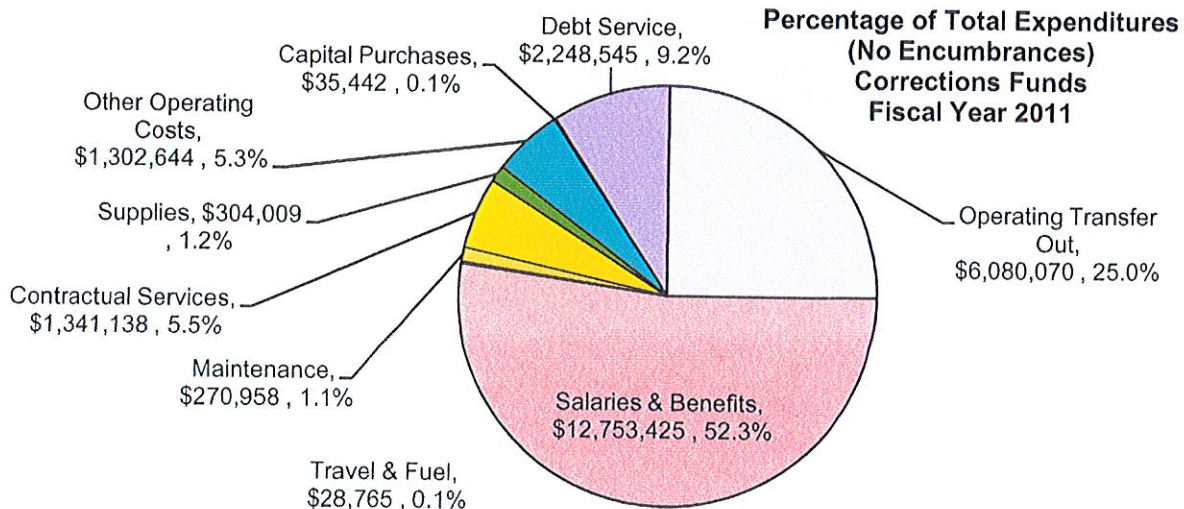


**CORRECTIONS FUNDS:**

The charts below identify the major revenue sources for the Corrections Funds. Recurring revenue totaled \$7.97 million without counting the operating transfers in from other funds. If operating transfers are included, the total recurring revenue is \$22.5 million.



Total expenditures for the Corrections fund are \$24.4 million of which operational expenditures total \$22.0 million.



**UPDATE OF BUDGET CUTS MADE BY COUNTY MANAGER'S OFFICE (JUNE 8<sup>th</sup>):**

The summary below provides an update as to what level the budget cuts materialized at:

**STATUS OF FY 2011 BUDGET CUTS  
PRESENTED IN FY 2011 FINAL BUDGET**

<b>Actions Taken by County Manager</b>	<b>FY11 Approved Budget Reduction</b>	<b>Revised Est. Savings</b>	<b>Variance</b>
Hard Freeze Positions	1,400,000	1,265,499	(134,501)
Non-Personnel Related Cuts by Directors	967,000	908,892	(58,108)
Eliminate all Travel & Seminars (exc. statutorily required)	210,000	174,766	(35,234)
Reduce Salary of Employees Earning >\$80K	121,000	106,682	(14,318)
Cut Temps & Casual	103,000	45,043	(57,957)
Eliminate Take Home Vehicles (exc. SO and Fire)	22,500	3,000	(19,500)
Eliminate Cell Phones (staff exc. SO, Fire and Dept. Dir.)	73,000	28,000	(45,000)
Change Employee Uniform Vendor and Process	37,000	37,000	0
Restructure Satellite Offices	51,000	26,000	(25,000)
Reduce or Terminate Contract Services	50,000	50,000	0
<b>TOTAL FROM ACTIONS TAKEN BY THE COUNTY MANAGER</b>	<b>3,034,500</b>	<b>2,644,882</b>	<b>(389,618)</b>
<b>Board Directives/Cuts Not Materializing</b>	<b>FY11 Approved Budget Reduction</b>	<b>Revised Est. Savings</b>	<b>Variance</b>
Move staff out of leased Office Space	128,620	50,032	(78,588)
Transition of Services to CSV - Medical Director	45,000	0	(45,000)
Transition of Services to CSV - Pharmaceuticals	268,000	249,680	(18,320)
Espanola Ambulance Service	66,000	33,000	(33,000)
Boys & Girls Club	50,000	35,000	(15,000)
<b>TOTAL BOARD DIRECTIVES/CUTS NOT MATERIALIZING</b>	<b>557,620</b>	<b>367,712</b>	<b>(189,908)</b>
<b>TOTAL CUTS NOT MATERIALIZED</b>	<b>3,592,120</b>	<b>3,012,594</b>	<b>(579,526)</b>



## **CLOSING:**

The numbers reflected within this report are unaudited and reflect activity as of close of business on June 30<sup>th</sup>. Capital expenditures, one-time expenditures and debt service payments are not considered recurring expenditures. Additional accounting entries will still be processed and be reflected in the final audited numbers for FY2011. The final operating transfer for all funds was just completed and is not yet reflected in these numbers. The final operating transfer totals \$9.7 million across all funds.

Finance staff has begun creating reporting mechanisms via the accounting software that will assist us in presenting recurring sources to recurring uses. This particular report was completed manually by running separate system reports to segregate recurring from non-recurring. Future reports will begin monitoring the use of cash for operational and capital expenditures with the mindset to eliminate the use of cash reserves to support operational expenditures.

Additionally, the County has been fortunate to consistently receive several grants year after year. Other grants are one-time or on occasion grants that exceed a one year period. However, grants are still considered non-recurring; programs and staff that are funded by grant funding are term in nature. That is, if the grant funding is terminated, than the program itself may be terminated or reduced if the County cannot sustain the cost.

Upon completion of the audit, the finance division will present a final quarterly report for June 30<sup>th</sup>. The audit is typically completed in November and the final report will follow in the December BCC meeting.

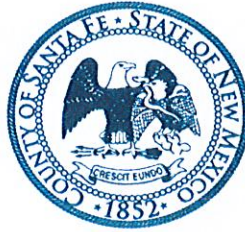
**Santa Fe County**  
**Net Operational Activity**  
**June 2011**

	(For Comparative Purposes)		(For Comparative Purposes)	
	Jun-10	Jun-11	TOTAL FY10	TOTAL FY11
<b>RECEIPTS</b>				
SFC Property Tax Revenue	\$10,189,594.91	\$11,403,187.21	\$54,817,989.60	\$57,429,013.93
Gross Receipts Tax	\$3,288,368.50	\$3,307,025.00	\$42,161,077.48	\$41,443,259.77
Other Taxes Collected	\$587,287.85	\$312,187.47	\$3,900,468.77	\$3,593,854.62
Bond Issuance	\$0.00	\$1,023,718.75	\$55,670,540.34	\$17,751,353.79
Licenses, Permits & Fees	\$249,465.54	\$61,529.00	\$871,479.53	\$723,666.50
Charges for Services	\$699,184.56	\$789,505.50	\$8,487,535.12	\$8,426,983.69
Fines & Forfeitures	\$133,852.50	\$73,569.46	\$653,783.84	\$439,500.36
Misc. Revenue	\$90,941.41	\$103,684.91	\$3,690,284.96	\$2,657,262.20
Grant Drawdowns	\$387,387.08	\$4,898,108.60	\$12,640,915.28	\$15,490,780.91
JPA & Subsidies	\$607,014.80	\$1,074,888.53	\$4,787,276.42	\$5,601,221.18
Total Receipts	\$16,233,097.15	\$23,047,404.43	\$187,681,351.34	\$153,556,896.95
<b>DISBURSEMENTS</b>				
Salaries & Benefits	\$4,344,009.70	\$4,111,804.49	\$56,362,241.40	\$53,310,557.58
Travel & Fuel	\$110,512.10	\$201,102.47	\$1,255,515.04	\$1,417,905.99
Maintenance	\$249,874.28	\$292,432.36	\$3,876,734.17	\$2,545,289.41
Contractual Services	\$872,655.95	\$1,409,463.47	\$11,496,467.24	\$9,914,414.02
Supplies	\$206,328.79	\$182,068.30	\$2,391,136.10	\$1,918,028.51
Other Operating Costs	\$2,263,335.08	\$2,700,437.10	\$15,934,241.89	\$19,401,855.66
Capital Purchases	\$3,609,558.26	\$6,280,058.59	\$81,271,153.30	\$48,311,136.66
Debt Service	\$3,371,029.61	\$7,429,421.07	\$15,514,553.35	\$32,439,158.91
Miscellaneous	\$5,454.62	\$7,630.75	\$101,860.46	\$119,178.03
Total Disbursements	\$15,032,758.39	\$22,614,418.60	\$188,203,902.95	\$169,377,524.77
<b>OPERATIONAL SURPLUS/(DEFICIT)</b>	\$1,200,338.76	\$432,985.83	(\$522,551.61)	(\$15,820,627.82)

Daniel "Danny" Mayfield  
Commissioner, District 1

Virginia Vigil  
Commissioner, District 2

Robert A. Anaya  
Commissioner, District 3



Kathy Holian  
Commissioner, District 4

Liz Stefanics  
Commissioner, District 5

Katherine Miller  
County Manager

## **MEMORANDUM**

To: Board of County Commissioners

From: Teresa Martinez, Finance Director 

Through: Katherine Miller, County Manager

Date: July 26, 2011

**RE: Approval of the Fiscal Year 2011 Fourth Quarter Financial Report**

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## **ISSUE**

The Santa Fe County Finance Division is requesting formal approval of the Fiscal Year 2011 Fourth Quarter Financial Report to the New Mexico Department of Finance and Administration for the period ending June 30, 2011.

## **BACKGROUND**

The Santa Fe County Finance Division is tasked with regular reporting to the State of New Mexico Department of Finance and Administration, Local Government Division (DFA-LGD). Among the reports that the DFA-LGD requires is a quarterly financial report which is due within 30 days of the end of each quarter. This report, to be submitted in a prescribed format, contains information on the revenue, expenses, and cash balances (including detailed investment information) of Santa Fe County. Until now, the DFA-LGD has not required that this report, which is certified by the Finance Director, be formally approved by the BCC.

In his annual budget preparation memo, Memorandum #BFB-11-04 dated May 31, 2011, DFA-LGD Budget and Finance Bureau Chief John A. Gallegos established the requirement that the Fiscal Year 2011 fourth quarter financial report be formally approved by the BCC and submitted to the DFA-LGD in conjunction with the Fiscal Year 2012 Final Budget on or before August 1, 2011.

As you will recall, the Fiscal Year 2012 Final Budget was approved on June 28, 2011. The formal approval of the Fiscal Year 2011 fourth quarter financial report will allow for the complete submission to DFA-LGD of all required documents by the August 1, 2011 deadline.

## **RECOMMENDATION**

It is the recommendation of the Finance Division that the Board of County Commissioners approve the Fiscal Year 2011 fourth quarter financial report, and respectfully requests this formal approval.

**SANTA FE COUNTY**  
**Resolution 2011 - \_\_\_\_\_**

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**A RESOLUTION APPROVING THE FOURTH QUARTER FY 2011  
FINANCIAL REPORT TO THE STATE OF NEW MEXICO  
DEPARTMENT OF FINANCE AND ADMINISTRATION**

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**WHEREAS**, the State of New Mexico Department of Finance Administration, Local Government Division (DFA-LGD) under authority provided in Section 6-6-2 NMSA 1978 requires that local public bodies submit a quarterly financial report within 30 days of the close of each quarter;

**WHEREAS**, Memorandum #BFB-11-04 issued by the DFA-LGD on May 31, 2011 states a requirement that each local public body must submit with its Fiscal Year 2012 Final Budget, its fourth quarter Fiscal Year 2011 financial report for the period ending June 30, 2011, formally approval by the entity's governing body;

**WHEREAS**, the Santa Fe County Board of County Commissioners (BCC), adopted the Fiscal Year 2012 Final Budget on June 28, 2011 via Resolution 2011-93 to be submitted to the DFA-LGD on or before August 1, 2011;

**WHEREAS**, the Fiscal Year 2011 fourth quarter financial report for the period ending June 30, 2011 has been prepared in compliance with the requirements of the DFA-LGD and is attached hereto as Attachment A;

**NOW, THEREFORE, BE IT RESOLVED**, that the BCC hereby formally approves the fourth quarter Fiscal Year 2011 financial report for the period ending June 30, 2011.

**APPROVED, ADOPTED AND PASSED** this 26<sup>th</sup> day of July, 2011.

**BOARD OF COUNTY COMMISSIONERS**

**Approved as to Form**

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Virginia Vigil, Chairperson

---

Stephen Ross, County Attorney

**ATTEST:**

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Valerie Espinoza, County Clerk

  
Teresa Martinez, Finance Director



COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRANCES Y-T-D	Variance With Adjusted Budget Positive (Negative)	
	Approved Budget	Budget Adjustments	Adjusted Budget			\$	%
<b>REVENUES</b>							
<b>Taxes:</b>							
Property Tax - Current Year	\$38,015,192	\$0	\$38,015,192	\$41,544,925		\$3,529,733	109.29%
Property Tax - Delinquent	\$1,100,000	\$0	\$1,100,000	\$1,681,809		\$581,809	152.89%
Property Tax - Penalty & Interest	\$800,000	\$0	\$800,000	\$1,493,693		\$693,693	186.71%
Oil and Gas - Equipment	\$0	\$0	\$0	\$0		\$0	n/a
Oil and Gas - Production	\$0	\$0	\$0	\$0		\$0	n/a
Franchise Fees	\$130,000	\$0	\$130,000	\$0		(\$130,000)	0.00%
Gross receipts - Local Option	\$4,275,000	\$0	\$4,275,000	\$4,655,832		\$380,832	108.91%
Gross Receipts - Infrastructure	\$786,600	\$0	\$786,600	\$677,567		(\$109,033)	86.14%
Gross Receipts - Environment		\$0	\$0	\$0		\$0	n/a
Gross Receipts - Other Dedication	\$2,137,500	\$0	\$2,137,500	\$2,191,958		\$54,458	102.55%
PILT	\$425,000	\$0	\$425,000	\$764,472		\$339,472	179.88%
<b>Intergovernmental - State Shared:</b>							
Gross receipts	\$0	\$0	\$0	\$0		\$0	n/a
Cigarette Tax	\$0	\$0	\$0	\$47		\$47	n/a
Gas Tax	\$0	\$0	\$0	\$0		\$0	n/a
Motor Vehicle	\$950,000	\$0	\$950,000	\$975,110		\$25,110	102.64%
Other	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$46,385	\$0	\$46,385	\$0		(\$46,385)	0.00%
Grants - State	\$1,059,225	\$0	\$1,059,225	\$0		(\$1,059,225)	0.00%
Grants - Local	\$500	\$0	\$500	\$0		(\$500)	0.00%
Legislative Appropriations	\$0	\$0	\$0	\$0		\$0	n/a
Small Counties Assistance	\$0	\$0	\$0	\$0		\$0	n/a
<b>Licenses and Permits</b>	\$625,000	\$0	\$625,000	\$681,595		\$56,595	109.06%
<b>Charges for Services</b>	\$963,487	\$0	\$963,487	\$0		(\$963,487)	0.00%
<b>Fines and Forfeits</b>	\$0	\$0	\$0	\$0		\$0	n/a
<b>Interest on Investments</b>	\$2,500,000	\$0	\$2,500,000	\$0		(\$2,500,000)	0.00%
<b>Miscellaneous</b>	\$4,546,646	\$3,878,372	\$8,425,018	\$4,254,255		(\$4,170,763)	50.50%
<b>TOTAL GENERAL FUND REVENUES</b>	<b>\$58,360,535</b>	<b>\$3,878,372</b>	<b>\$62,238,907</b>	<b>\$58,921,262</b>		<b>(\$3,317,645)</b>	<b>94.67%</b>
<b>EXPENDITURES</b>							
Executive-Legislative	\$1,798,683	\$401,953	\$2,200,636	\$1,782,771	\$241,370	\$176,495	81.01%
Judicial	\$2,554,514	\$22,607	\$2,577,121	\$259,710	\$1,121,296	\$1,196,115	10.08%
Elections	\$975,093	\$21,822	\$996,915	\$898,992	\$18,433	\$79,490	90.18%
Finance & Administration	\$21,206,373	\$886,025	\$22,092,398	\$13,946,312	\$583,237	\$7,562,849	63.13%
Public Safety	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Highways & Streets	\$2,965,534	\$1,007,398	\$3,972,932	\$3,017,314	\$564,250	\$391,368	75.95%
Senior Citizens	\$941,015	\$280,349	\$1,221,364	\$1,004,010	\$179,852	\$37,502	82.20%
Sanitation	\$2,048,779	\$382,643	\$2,431,422	\$1,803,706	\$409,220	\$218,496	74.18%
Health and Welfare	\$934,000	\$553,909	\$1,487,909	\$756,602	\$338,924	\$392,383	50.85%
Culture and Recreation	\$793,378	\$157,171	\$950,549	\$732,962	\$134,665	\$82,922	77.11%
Economic Development & Housing	\$124,204	\$446,832	\$571,036	\$133,839	\$189,597	\$247,600	23.44%
Other - Miscellaneous	\$2,647,225	\$351,178	\$2,998,403	\$2,652,068	\$71,130	\$275,205	88.45%
<b>TOTAL GENERAL FUND EXPENDITURES</b>	<b>\$36,988,798</b>	<b>\$4,511,887</b>	<b>\$41,500,685</b>	<b>\$26,988,286</b>	<b>\$3,851,974</b>	<b>\$10,660,425</b>	<b>65.03%</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$816,600	\$668,401	\$1,485,001	\$1,485,001		\$0	100.00%
Transfers (Out)	(\$22,188,337)	(\$67,129)	(\$22,255,466)	(\$19,771,708)		\$2,483,758	88.84%
<b>TOTAL - OTHER FINANCING SOURCES</b>	<b>(\$21,371,737)</b>	<b>\$601,272</b>	<b>(\$20,770,465)</b>	<b>(\$18,286,707)</b>		<b>\$2,483,758</b>	<b>88.04%</b>
<b>Excess (deficiency) of revenues over expenditures</b>				<b>1364626948%</b>			



SPECIAL REVENUES - RESOURCES	Fund	BUDGET			ACTUALS		Encumbrances (expend line only)	Budget Balance	Budget Variance%
		Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total				
<b>CORRECTIONS REVENUES</b>	<b>201</b>								
Correction Fees	201	275,000	0	275,000	307,202			32,202	111.71%
Miscellaneous	201	0	0	0	0			0	n/a
<b>TOTAL Revenues</b>		<b>275,000</b>	<b>0</b>	<b>275,000</b>	<b>307,202</b>			<b>32,202</b>	<b>111.71%</b>
<b>EXPENDITURES</b>	<b>201</b>		<b>0</b>	<b>0</b>	<b>0</b>		<b>0</b>	<b>0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>									
Transfers In	201	0	0	0	0			0	n/a
Transfers (Out)	201	(275,000)	0	(275,000)	(275,000)			0	100.00%
<b>TOTAL - OTHER FINANCING SOURCES</b>		<b>(275,000)</b>	<b>0</b>	<b>(275,000)</b>	<b>(275,000)</b>			<b>0</b>	<b>100.00%</b>
Excess (deficiency) of revenues over expen	201				32,202				
<b>ENVIRONMENTAL REVENUES</b>	<b>202</b>								
GRT - Environmental	202	786,600	0	786,600	677,749			(108,851)	86.16%
Miscellaneous	202	305,231	0	305,231	0			(305,231)	0.00%
<b>TOTAL Revenues</b>		<b>1,091,831</b>	<b>0</b>	<b>1,091,831</b>	<b>677,749</b>			<b>(414,082)</b>	<b>62.07%</b>
<b>EXPENDITURES</b>	<b>202</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		<b>0</b>	<b>0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>									
Transfers In	202	0	0	0	0			0	n/a
Transfers (Out)	202	(1,091,831)	0	(1,091,831)	(1,015,523)			76,308	93.01%
<b>TOTAL - OTHER FINANCING SOURCES</b>		<b>(1,091,831)</b>	<b>0</b>	<b>(1,091,831)</b>	<b>(1,015,523)</b>			<b>76,308</b>	<b>93.01%</b>
Excess (deficiency) of revenues over expen	202				(337,774)				
<b>PROPERTY VALUATION REVENUES</b>	<b>203</b>								
Administrative Fee	203	1,066,972	0	1,066,972	1,266,564			199,592	118.71%
Miscellaneous	203	75,800	13,879	89,679	11			(89,668)	0.01%
<b>TOTAL Revenues</b>		<b>1,142,772</b>	<b>13,879</b>	<b>1,156,651</b>	<b>1,266,575</b>			<b>109,924</b>	<b>109.50%</b>
<b>EXPENDITURES</b>	<b>203</b>	<b>1,142,772</b>	<b>13,879</b>	<b>1,156,651</b>	<b>943,370</b>		<b>14,529</b>	<b>198,752</b>	<b>81.56%</b>
<b>OTHER FINANCING SOURCES</b>									
Transfers In	203	0	0	0	0			0	n/a
Transfers (Out)	203	0	0	0	0			0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>			<b>0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expen	203				323,205				
<b>EMS REVENUES</b>	<b>206</b>								
State EMS Grant	206	121,203	0	121,203	118,165			(3,038)	97.49%
Miscellaneous	206	0	30,104	30,104	117			(29,987)	0.39%
<b>TOTAL Revenues</b>		<b>121,203</b>	<b>30,104</b>	<b>151,307</b>	<b>118,282</b>			<b>(33,025)</b>	<b>78.17%</b>
<b>EXPENDITURES</b>	<b>206</b>	<b>121,203</b>	<b>30,104</b>	<b>151,307</b>	<b>105,423</b>		<b>21,653</b>	<b>24,231</b>	<b>69.67%</b>
<b>OTHER FINANCING SOURCES</b>									
Transfers In	206	0	0	0	0			0	n/a
Transfers (Out)	206	0	0	0	0			0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>			<b>0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expen	206				12,859				
<b>E911 REVENUES</b>	<b>207</b>								
State-E-911 Enhancement	207	0	0	0	0			0	n/a
Network & Data Base Grant	207	0	0	0	0			0	n/a
Miscellaneous	207	0	0	0	0			0	n/a
<b>TOTAL Revenues</b>		<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>			<b>0</b>	<b>n/a</b>



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## SPECIAL REVENUES - COUNTY FUNDS - QUARTERLY REPORT

SPECIAL REVENUES - RESOURCES	Fund	BUDGET			ACTUALS		Budget Balance	Budget Variance%
		Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total	Encumbrances (expend line only)		
<b>EXPENDITURES</b>	207	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES								
Transfers In	207	0	0	0	0		0	n/a
Transfers (Out)	207	0	0	0	0		0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expen	207				0			
<b>FARM &amp; RANGE REVENUES</b>	<b>208</b>							
Federal - Taylor Grazing	208	700	0	700	1,078		378	154.00%
Miscellaneous	208	0	4,300	4,300	0		(4,300)	0.00%
<b>TOTAL Revenues</b>		700	4,300	5,000	1,078		(3,922)	21.56%
<b>EXPENDITURES</b>	208	700	4,300	5,000	5,000	0	0	100.00%
OTHER FINANCING SOURCES								
Transfers In	208	0	0	0	0		0	n/a
Transfers (Out)	208	0	0	0	0		0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expen	208				(3,922)			
<b>COUNTY FIRE PROTECTION REVENUES</b>	<b>209</b>							
State - Fire Marshall Allotment	209	1,336,127	532,705	1,868,832	1,868,952		120	100.01%
Miscellaneous	209	375,682	1,825,692	2,201,374	7,541		(2,193,833)	0.34%
<b>TOTAL Revenues</b>		1,711,809	2,358,397	4,070,206	1,876,493		(2,193,713)	46.10%
<b>EXPENDITURES</b>	209	1,711,809	2,359,635	4,071,444	1,067,924	434,344	2,569,176	26.23%
OTHER FINANCING SOURCES								
Transfers In	209	0	1,238	1,238	1,237		(1)	99.92%
Transfers (Out)	209	0	0	0	0		0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		0	1,238	1,238	1,237		(1)	99.92%
Excess (deficiency) of revenues over expen	209				809,806			
<b>LAW ENFORCEMENT PROTECTION REVENUES</b>	<b>211</b>							
State-Law Enforcement Protection	211	43,877	28,123	72,000	69,239		(2,761)	96.17%
Miscellaneous	211	0	53,729	53,729	0		(53,729)	0.00%
<b>TOTAL Revenues</b>		43,877	81,852	125,729	69,239		(56,490)	55.07%
<b>EXPENDITURES</b>	211	43,877	81,852	125,729	48,945	76,263	521	38.93%
OTHER FINANCING SOURCES								
Transfers In	211	0	0	0	0		0	n/a
Transfers (Out)	211	0	0	0	0		0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expen	211				20,294			
<b>LODGERS' TAX REVENUES</b>	<b>214</b>							
Lodgers' Tax	214	355,400	0	355,400	316,290		(39,110)	89.00%
Miscellaneous	214	0	98,611	98,611	6,085		(92,526)	6.17%
<b>TOTAL Revenues</b>		355,400	98,611	454,011	322,375		(131,636)	71.01%
<b>EXPENDITURES</b>	214	355,400	98,611	454,011	385,664	48,254	20,093	84.95%
OTHER FINANCING SOURCES								
Transfers In	214		0	0	0		0	n/a
Transfers (Out)	214	0	0	0	0		0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		0	0	0	0		0	n/a



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SPECIAL REVENUES - RESOURCES	Fund	BUDGET			ACTUALS	Encumbrances (expend line only)	Budget Balance	Budget Variance%
		Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total			
Excess (deficiency) of revenues over expen	214				(63,289)			
<b>RECREATION REVENUES</b>	<b>217</b>							
Cigarette Tax - (1 cent)	217	0	0	0	24		24	n/a
Miscellaneous	217	0	0	0	0		0	n/a
<b>TOTAL Revenues</b>		0	0	0	24		24	n/a
<b>EXPENDITURES</b>	217	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES								
Transfers In	217	0	0	0	0		0	n/a
Transfers (Out)	217	0	0	0	0		0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expen	217				24			
<b>INTERGOVERNMENTAL GRANTS REVENUES</b>	<b>218</b>							
State Grants	218	500,000	(500,000)	0	0		0	n/a
Federal Grants	218	0	0	0	0		0	n/a
Miscellaneous	218	0	0	0	0		0	n/a
<b>TOTAL Revenues</b>		500,000	(500,000)	0	0		0	n/a
<b>EXPENDITURES</b>	218	500,000	(500,000)	0	0	0	0	n/a
OTHER FINANCING SOURCES								
Transfers In	218	0	0	0	0		0	n/a
Transfers (Out)	218	0	0	0	0		0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expen	218				0			
<b>SENIOR CITIZENS REVENUES</b>	<b>219</b>							
State Grants	219	0	0	0	0		0	n/a
Federal Grants	219	0	0	0	0		0	n/a
Miscellaneous	219	0	0	0	0		0	n/a
<b>TOTAL Revenues</b>		0	0	0	0		0	n/a
<b>EXPENDITURES</b>	219	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES								
Transfers In	219	0	0	0	0		0	n/a
Transfers (Out)	219	0	0	0	0		0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expen	219				0			
<b>INDIGENT REVENUES</b>	<b>220</b>							
GRT - County Indigent	220	4,275,000	0	4,275,000	4,383,915		108,915	102.55%
Miscellaneous	220	1,575,000	186,767	1,761,767	9,476		(1,752,291)	0.54%
<b>TOTAL Revenues</b>		5,850,000	186,767	6,036,767	4,393,391		(1,643,376)	72.78%
<b>EXPENDITURES</b>	220	3,350,000	186,767	3,536,767	2,920,366	429,634	186,767	82.57%
OTHER FINANCING SOURCES								
Transfers In	220	0	0	0	0		0	n/a
Transfers (Out)	200	(2,500,000)	0	(2,500,000)	(2,500,000)		0	100.00%
<b>TOTAL - OTHER FINANCING SOURCES</b>		(2,500,000)	0	(2,500,000)	(2,500,000)		0	100.00%
Excess (deficiency) of revenues over expen	220				(1,026,975)			
<b>HOSPITAL REVENUES</b>	<b>221</b>							
GRT - Special/Local Hospital	221	0	0	0	0		0	n/a



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## SPECIAL REVENUES - COUNTY FUNDS - QUARTERLY REPORT

SPECIAL REVENUES - RESOURCES	Fund	BUDGET			ACTUALS		Budget Balance	Budget Variance%
		Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total	Encumbrances (expend line only)		
GRT - Hospital Emergency	221	0	0	0	0		0	n/a
GRT - County Health Care	221	0	0	0	0		0	n/a
Miscellaneous	221	0	0	0	0		0	n/a
<b>TOTAL Revenues</b>		0	0	0	0		0	n/a
<b>EXPENDITURES</b>	221	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES								
Transfers In	221	0	0	0	0		0	n/a
Transfers (Out)	221	0	0	0	0		0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expen	221				0			
<b>COUNTY FIRE PROTECTION REVENUES</b>	<b>222</b>							
GRT - Fire Excise Tax (1/4 or 1/8 cent)	222	0	0	0	52,738		52,738	n/a
Miscellaneous	222	3,454,641	94,340	3,548,981	0		(3,548,981)	0.00%
<b>TOTAL Revenues</b>		3,454,641	94,340	3,548,981	52,738		(3,496,243)	1.49%
<b>EXPENDITURES</b>	222	3,454,641	94,340	3,548,981	650,240	794,920	2,103,821	18.32%
OTHER FINANCING SOURCES								
Transfers In	222	0	0	0	0		0	n/a
Transfers (Out)	222	0	0	0	0		0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expen	222				(597,502)			
<b>DWI REVENUES</b>	<b>223</b>							
State - Formula Distribution (DFA)	223	1,198,437	339,999	1,538,436	1,033,041		(505,395)	67.15%
State - Local Grant (DFA)	223	0	0	0	0		0	n/a
State Other	223	211,700	0	211,700	193,082		(18,618)	91.21%
Federal Grants	223	0	0	0	0		0	n/a
Miscellaneous	223	111,060	60,484	171,544	120,506		(51,038)	70.25%
<b>TOTAL Revenues</b>		1,521,197	400,483	1,921,680	1,346,629		(575,051)	70.08%
<b>EXPENDITURES</b>	223	1,248,897	400,483	1,649,380	1,427,493	9,937	211,950	86.55%
OTHER FINANCING SOURCES								
Transfers In	223	61,700	0	61,700	61,700		0	100.00%
Transfers (Out)	223	(334,000)	0	(334,000)	(334,000)		0	100.00%
<b>TOTAL - OTHER FINANCING SOURCES</b>		(272,300)	0	(272,300)	(272,300)		0	100.00%
Excess (deficiency) of revenues over expen	223				(353,164)			
<b>CLERKS RECORDING AND FILING FU REVENUES</b>	<b>225</b>							
Clerk Equipment Fees	225	125,000	0	125,000	131,011		6,011	104.81%
Miscellaneous	225	88,600	18,256	106,856	0		(106,856)	0.00%
<b>TOTAL Revenues</b>		213,600	18,256	231,856	131,011		(100,845)	56.51%
<b>EXPENDITURES</b>	225	213,600	18,256	231,856	103,486	25,135	103,235	44.63%
OTHER FINANCING SOURCES								
Transfers In	225	0	0	0	0		0	n/a
Transfers (Out)	225	0	0	0	0		0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>		0	0	0	0		0	n/a
Excess (deficiency) of revenues over expen	225				27,525			
<b>JAIL - DETENTION REVENUES</b>	<b>226</b>							
GRT - County Correctional Dedication	226	4,275,000	0	4,275,000	4,372,212		97,212	102.27%
Care of Prisoners	226	0	0	0	0		0	n/a



## SPECIAL REVENUES - COUNTY FUNDS - QUARTERLY REPORT

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SPECIAL REVENUES - RESOURCES	Fund	BUDGET			ACTUALS		Budget Balance	Budget Variance%
		Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total	Encumbrances (expend line only)		
Work Release	226	0	0	0	0		0	n/a
State - Care of Prisoners	226	0	0	0	0		0	n/a
Federal - Care of Prisoners	226	0	0	0	0		0	n/a
Miscellaneous	226	0	0	0	0		0	n/a
<b>TOTAL Revenues</b>		4,275,000	0	4,275,000	4,372,212		97,212	102.27%
<b>EXPENDITURES</b>	226	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES								
Transfers In	226	0	0	0	0		0	n/a
Transfers (Out)	226	(4,275,000)	0	(4,275,000)	(4,275,000)		0	100.00%
<b>TOTAL - OTHER FINANCING SOURCES</b>		(4,275,000)	0	(4,275,000)	(4,275,000)		0	100.00%
Excess (deficiency) of revenues over expen	226				97,212			
<b>OTHER - SPECIAL</b>	299							
REVENUES	299	46,494,299	30,023,638	76,517,937	37,231,182		(39,286,755)	48.66%
EXPENDITURES	299	66,884,868	30,029,935	96,914,803	60,531,353	19,067,031	17,316,419	62.46%
<b>TOTAL -OTHER FINANCING SOURCES</b>	299	20,390,569	6,297	20,396,866	18,132,324		(2,264,542)	88.90%
Excess (deficiency) of revenues over expen	299				(5,167,847)			



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## OTHER MISC. (FUND 299) DETAIL LIST

SPECIAL REVENUES	BUDGET			ACTUALS			
	Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total	Encumbrances (expend line only)	Budget Balance	Budget Variance %
<b>Capital Outlay GRT (213)</b>							
REVENUES	18,080,635	8,046,413	26,127,048	8,762,070		(17,364,978)	33.54%
EXPENDITURES	15,070,415	8,046,413	23,116,828	6,578,696	9,507,756	7,030,376	28.46%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	(3,010,220)	0	(3,010,220)	(3,010,220)		0	100.00%
TOTAL - OTHER FINANCING SOURCES	(3,010,220)	0	(3,010,220)	(3,010,220)		0	100.00%
Excess (deficiency) of revenues over expenditures				(826,846)			
<b>Fire Impact Fees (216)</b>							
REVENUES	1,493,131	1,900,367	3,393,498	203,501		(3,189,997)	6.00%
EXPENDITURES	1,493,131	1,900,367	3,393,498	1,550,328	425,902	1,417,268	45.69%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				(1,346,827)			
<b>Economic Development (224)</b>							
REVENUES	731,486	10,084,882	10,816,368	5,045,106		(5,771,262)	46.64%
EXPENDITURES	731,486	10,117,125	10,848,611	5,371,995	4,928,216	548,400	49.52%
OTHER FINANCING SOURCES							
Transfers In	0	32,243	32,243	32,243		0	100.00%
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	32,243	32,243	32,243		0	100.00%
Excess (deficiency) of revenues over expenditures				(294,646)			
<b>Fines &amp; Forfeitures (225)</b>							
REVENUES	4,727	111,013	115,740	53,652		(62,088)	46.36%
EXPENDITURES	4,727	111,013	115,740	77,341	0	38,399	66.82%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				(23,689)			
<b>Linkages (226)</b>							
REVENUES	173,280	0	173,280	107,903		(65,377)	62.27%
EXPENDITURES	173,280	0	173,280	122,076	1,378	49,826	70.45%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				(14,173)			
<b>Section 8 Vuochers (227)</b>							
REVENUES	2,098,264	219,267	2,317,531	2,158,529		(159,002)	93.14%
EXPENDITURES	2,098,264	219,267	2,317,531	2,293,417	10,101	14,013	98.96%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				(134,888)			
<b>Developer's Fees (231)</b>							
REVENUES	528,729	290,039	818,768	151,873		(666,895)	18.55%
EXPENDITURES	528,729	290,039	818,768	230,901	27,808	560,059	28.20%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				(79,028)			



OTHER MISC. (FUND 299) DETAIL LIST

SPECIAL REVENUES	BUDGET			ACTUALS			
	Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total	Encumbrances (expend line only)	Budget Balance	Budget Variance %
<b>EMS Health Care (232)</b>							
REVENUES	2,188,651	491,961	2,680,612	22,348		(2,658,264)	0.83%
EXPENDITURES	551,856	491,961	1,043,817	522,684	187,198	333,935	50.07%
OTHER FINANCING SOURCES							
Transfers In	1,013,205	0	1,013,205	913,206		(99,999)	90.13%
Transfers (Out)	(2,650,000)	0	(2,650,000)	(2,302,500)		347,500	86.89%
TOTAL - OTHER FINANCING SOURCES	(1,636,795)	0	(1,636,795)	(1,389,294)		247,501	84.88%
Excess (deficiency) of revenues over expenditures				(1,889,630)			
<b>Wildlife, Mountains, Trails (233)</b>							
REVENUES	278,186	0	278,186	56,000		(222,186)	20.13%
EXPENDITURES	278,186	0	278,186	165,754	0	112,432	59.58%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				(109,754)			
<b>EMS GRT (234)</b>							
REVENUES	4,525,000	1,291,071	5,816,071	5,488,219		(327,852)	94.36%
EXPENDITURES	3,511,795	1,291,071	4,802,866	4,024,669	778,195	2	83.80%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	(1,013,205)	0	(1,013,205)	(913,206)		99,999	90.13%
TOTAL - OTHER FINANCING SOURCES	(1,013,205)	0	(1,013,205)	(913,206)		99,999	90.13%
Excess (deficiency) of revenues over expenditures				550,344			
<b>VASH Vouchers (237)</b>							
REVENUES	90,000	72,000	162,000	185,015		23,015	114.21%
EXPENDITURES	90,000	72,000	162,000	153,879	0	8,121	94.99%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				31,136			
<b>Fire Operations Fund (244)</b>							
REVENUES	9,403,289	3,911,071	13,314,360	9,526,675		(3,787,685)	71.55%
EXPENDITURES	9,403,289	3,909,834	13,313,123	9,623,406	1,310,906	2,378,811	72.29%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	(1,237)	(1,237)	(1,237)		0	100.00%
TOTAL - OTHER FINANCING SOURCES	0	(1,237)	(1,237)	(1,237)		0	100.00%
Excess (deficiency) of revenues over expenditures				(97,968)			
<b>Regional Emergency Comm. Ctr. (245)</b>							
REVENUES	756,525	498,663	1,255,188	271,326		(983,862)	21.62%
EXPENDITURES	3,406,525	498,663	3,905,188	2,963,048	409,128	533,012	75.87%
OTHER FINANCING SOURCES							
Transfers In	2,650,000	0	2,650,000	2,302,500		(347,500)	86.89%
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	2,650,000	0	2,650,000	2,302,500		(347,500)	86.89%
Excess (deficiency) of revenues over expenditures				(389,222)			
<b>Sheriff's Operations Fund (246)</b>							
REVENUES	681,848	532,858	1,214,706	1,171,203		(43,503)	96.42%
EXPENDITURES	10,182,457	567,744	10,750,201	8,959,132	429,616	1,361,453	83.34%
OTHER FINANCING SOURCES							
Transfers In	9,500,609	34,886	9,535,495	8,436,343		(1,099,152)	88.47%
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	9,500,609	34,886	9,535,495	8,436,343		(1,099,152)	88.47%
Excess (deficiency) of revenues over expenditures				648,414			



COUNTY: SANTA FE  
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## OTHER MISC. (FUND 299) DETAIL LIST

SPECIAL REVENUES	BUDGET			ACTUALS			
	Approved Budget	Resolutions Adj. Budget	Adjusted Budget	Year to Date Total	Encumbrances (expend line only)	Budget Balance	Budget Variance %
<b>Corrections Operations Fund (247)</b>							
REVENUES	4,125,000	1,160,557	5,285,557	4,026,512		(1,259,045)	76.18%
EXPENDITURES	17,525,180	1,100,962	18,626,142	16,025,834	959,871	1,640,437	86.04%
OTHER FINANCING SOURCES							
Transfers In	13,400,180	2,251,380	15,651,560	14,486,170		(1,165,390)	92.55%
Transfers (Out)	0	(2,310,975)	(2,310,975)	(2,310,975)		0	100.00%
TOTAL - OTHER FINANCING SOURCES	13,400,180	(59,595)	13,340,585	12,175,195		(1,165,390)	91.26%
Excess (deficiency) of revenues over expenditures				175,873			
<b>Indigent Primary Care Fund (223)</b>							
REVENUES	1,335,548	411,726	1,747,274	1,250		(1,746,024)	0.07%
EXPENDITURES	1,835,548	411,726	2,247,274	1,691,084	90,956	465,234	75.25%
OTHER FINANCING SOURCES							
Transfers In	500,000	0	500,000	500,000		0	100.00%
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	500,000	0	500,000	500,000		0	100.00%
Excess (deficiency) of revenues over expenditures				(1,189,834)			
<b>Home Sales/ Housing Assistance (229)</b>							
REVENUES	0	1,001,750	1,001,750	0		(1,001,750)	0.00%
EXPENDITURES	0	1,001,750	1,001,750	177,109	0	824,641	17.68%
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				(177,109)			
<b>(enter fund name here)</b>							
REVENUES	0	0	0	0		0	n/a
EXPENDITURES	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				0			
<b>(enter fund name here)</b>							
REVENUES	0	0	0	0		0	n/a
EXPENDITURES	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				0			
<b>(enter fund name here)</b>							
REVENUES	0	0	0	0		0	n/a
EXPENDITURES	0	0	0	0	0	0	n/a
OTHER FINANCING SOURCES							
Transfers In	0	0	0	0		0	n/a
Transfers (Out)	0	0	0	0		0	n/a
TOTAL - OTHER FINANCING SOURCES	0	0	0	0		0	n/a
Excess (deficiency) of revenues over expenditures				0			
<b>FUND 299 SUMMARY</b>							
Revenue - TOTAL	\$46,494,299	\$30,023,638	\$76,517,937	\$37,231,182		(39,286,755)	48.66%
Expenditures - TOTAL	\$66,884,868	\$30,029,935	\$96,914,803	\$60,531,353	\$19,067,031	17,316,419	62.46%
TOTAL - OTHER FINANCING SOURCES	\$20,390,569	\$6,297	\$20,396,866	\$18,132,324		\$347,500	88.90%



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## ROAD FUND - COUNTY

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRAN CES Y-T-D	Variance With Adjusted Budget	
	Approved Budget	Budget Adjustments	Adjusted Budget			Positive (Negative)	
						\$	%
<b>REVENUES</b>							
<b>Taxes:</b>							
Gross receipts - County	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - Infrastructure	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - Other Dedication	\$0	\$0	\$0	\$0		\$0	n/a
<b>Intergovernmental-State Shared:</b>							
Gas Tax	\$510,000	\$0	\$510,000	\$537,205		\$27,205	105.33%
Motor Vehicle Registration	\$145,000	\$0	\$145,000	\$135,166		(\$9,834)	93.22%
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Local	\$0	\$0	\$0	\$0		\$0	n/a
Federal - Bankhead Jones	\$0	\$0	\$0	\$0		\$0	n/a
Federal - Forest Reserve	\$0	\$0	\$0	\$63,814		\$63,814	n/a
<b>Legislative Appropriations</b>	\$0	\$0	\$0	\$0		\$0	n/a
<b>Interest Income</b>	\$0	\$0	\$0	\$0		\$0	n/a
<b>Investment Income</b>	\$0	\$0	\$0	\$0		\$0	n/a
<b>Miscellaneous</b>	\$1,383,938	\$117,855	\$1,501,793	\$11,196		(\$1,490,597)	0.75%
<b>TOTAL ROAD FUND REVENUES</b>	<b>\$2,038,938</b>	<b>\$117,855</b>	<b>\$2,156,793</b>	<b>\$747,381</b>		<b>(\$1,409,412)</b>	<b>34.65%</b>
<b>EXPENDITURES</b>							
<b>Current:</b>							
General Government	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Public Works	\$2,638,938	\$117,855	\$2,756,793	\$2,198,551	\$352,949	\$205,293	79.75%
Capital Outlay	\$0	\$0	\$0	\$0	\$0	\$0	n/a
<b>Debt Service:</b>							
Principal	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Interest	\$0	\$0	\$0	\$0	\$0	\$0	n/a
<b>TOTAL ROAD FUND EXPENDITURES</b>	<b>\$2,638,938</b>	<b>\$117,855</b>	<b>\$2,756,793</b>	<b>\$2,198,551</b>	<b>\$352,949</b>	<b>\$205,293</b>	<b>79.75%</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$600,000	\$0	\$600,000	\$600,000		\$0	100.00%
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>	<b>\$600,000</b>	<b>\$0</b>	<b>\$600,000</b>	<b>\$600,000</b>		<b>\$0</b>	<b>100.00%</b>
<b>Excess (deficiency) of revenues over expenditures</b>				<b>(\$851,170)</b>			

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## CAPITAL PROJECTS

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRAN CES Y-T-D	Variance With Adjusted Budget Positive (Negative)	
	Approved Budget	Budget Adjustments	Adjusted Budget			\$	%
<b>REVENUES</b>							
GRT- Dedication	\$0	\$0	\$0	\$0		\$0	n/a
GRT- Infrastructure	\$0	\$0	\$0	\$0		\$0	n/a
Bond Proceeds	\$0	\$0	\$0	\$0		\$0	n/a
State Grants	\$0	\$0	\$0	\$0		\$0	n/a
CDBG funding	\$0	\$0	\$0	\$0		\$0	n/a
State Grants	\$0	\$0	\$0	\$0		\$0	n/a
Federal Grants (other)	\$264,800	\$1,010,587	\$1,275,387	\$555,947		(\$719,440)	43.59%
Legislative Appropriations	\$3,911,200	\$2,108,094	\$6,019,294	\$3,551,991		(\$2,467,303)	59.01%
Investment Income	\$0	\$0	\$0	\$0		\$0	n/a
Miscellaneous	\$37,371,585	\$56,305,035	\$93,676,620	\$17,084,847		(\$76,591,773)	18.24%
<b>TOTAL CAPITAL PROJECTS REVENUES</b>	<b>\$41,547,585</b>	<b>\$59,423,716</b>	<b>\$100,971,301</b>	<b>\$21,192,785</b>		<b>(\$79,778,516)</b>	<b>20.99%</b>
<b>EXPENDITURES</b>							
Parks/Recreation	\$2,263,047	\$3,163,249	\$5,426,296	\$781,963	\$9,805	\$4,634,528	14.41%
Housing	\$270,911	\$688,403	\$959,314	\$502,286	\$46,957	\$410,071	52.36%
Equipment & Buildings	\$1,346,862	\$5,875,271	\$7,222,133	\$691,415	\$2,124,649	\$4,406,069	9.57%
Facilities	\$9,223,655	\$37,829,882	\$47,053,537	\$11,870,438	\$33,147,487	\$2,035,612	25.23%
Transit	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Utilities	\$23,938,021	\$2,520,321	\$26,458,342	\$15,124,128	\$3,808,533	\$7,525,681	57.16%
Airports	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Infrastructure	\$4,315,981	\$8,410,523	\$12,726,504	\$3,586,816	\$2,393,830	\$6,745,858	28.18%
Debt Service Payments (P&I)-GO Bonds	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Debt Service Payments (P&I)-Rev. Bonds	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Other	\$189,108	\$267,666	\$456,774	\$226,596	\$0	\$230,178	49.61%
<b>TOTAL CAPITAL PROJECTS EXPENDITURES</b>	<b>\$41,547,585</b>	<b>\$58,755,315</b>	<b>\$100,302,900</b>	<b>\$32,783,642</b>	<b>\$41,531,261</b>	<b>\$25,987,997</b>	<b>32.68%</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	(\$869,198)	(\$869,198)	(\$869,198)		\$0	100.00%
<b>TOTAL - OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>(\$869,198)</b>	<b>(\$869,198)</b>	<b>(\$869,198)</b>		<b>\$0</b>	<b>100.00%</b>
<b>Excess (deficiency) of revenues over expenditures</b>				<b>(\$12,460,055)</b>			



DEBT SERVICE

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRAN CES Y-T-D	Variance With Adjusted Budget Positive (Negative)	
	Approved Budget	Budget Adjustments	Adjusted Budget			\$	%
<b>GENERAL OBLIGATION BONDS [FUND 401]</b>							
REVENUES:							
General Obligation - (Property tax)	\$11,595,789	\$1,028,233	\$12,624,022	\$13,736,819		\$1,112,797	108.81%
Investment Income	\$0	\$0	\$0	\$0		\$0	n/a
Other - Misc	\$0	\$13,010,771	\$13,010,771	\$0		(\$13,010,771)	0.00%
<b>TOTAL REVENUES</b>	<b>\$11,595,789</b>	<b>\$14,039,004</b>	<b>\$25,634,793</b>	<b>\$13,736,819</b>		<b>(\$11,897,974)</b>	<b>53.59%</b>
EXPENDITURES							
General Obligation - Principal	\$6,675,000	\$13,803,719	\$20,478,719	\$20,395,000	\$0	\$83,719	99.59%
General Obligation - Interest	\$4,913,789	\$232,285	\$5,146,074	\$4,918,789	\$0	\$227,285	95.58%
Other Costs (Fiscal Agent Fees/Other Fees/Misc)	\$7,000	\$3,000	\$10,000	\$3,000	\$0	\$7,000	30.00%
<b>TOTAL EXPENDITURES</b>	<b>\$11,595,789</b>	<b>\$14,039,004</b>	<b>\$25,634,793</b>	<b>\$25,316,789</b>	<b>\$0</b>	<b>\$318,004</b>	<b>98.76%</b>
OTHER FINANCING SOURCES							
Transfers In	\$0	\$1,147	\$1,147	\$1,147		\$0	100.00%
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$1,147</b>	<b>\$1,147</b>	<b>\$1,147</b>		<b>\$0</b>	<b>100.00%</b>
Excess (deficiency) of revenues over expenditures [401]							
<b>REVENUE BONDS [FUND 402]</b>							
REVENUES:							
Bond Proceeds	\$0	\$0	\$0	\$0		\$0	n/a
Revenue Bonds - GRT	\$0	\$0	\$0	\$0		\$0	n/a
Investment Income	\$0	\$0	\$0	\$0		\$0	n/a
Revenue Bonds - Other	\$0	\$0	\$0	\$24,713		(\$24,713)	n/a
<b>REVENUE BOND REVENUE - TOTAL</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$24,713</b>		<b>(\$24,713)</b>	<b>n/a</b>
EXPENDITURES							
Revenue Bonds - Principal	\$2,495,000	\$0	\$2,495,000	\$2,495,000	\$0	\$0	100.00%
Revenue Bonds - Interest	\$4,627,106	\$0	\$4,627,106	\$4,627,105	\$0	\$1	100.00%
Other Revenue Bond Payments	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Other Costs (Fiscal Agent Fees/Other Fees/Misc)	\$6,100	\$0	\$6,100	\$3,265	\$0	\$2,835	53.52%
<b>TOTAL DEBT SERVICE FUND EXPENDITURES</b>	<b>\$7,128,206</b>	<b>\$0</b>	<b>\$7,128,206</b>	<b>\$7,125,370</b>	<b>\$0</b>	<b>\$2,836</b>	<b>99.96%</b>
OTHER FINANCING SOURCES							
Transfers In	\$7,128,206	\$199,650	\$7,327,856	\$7,327,855		(\$1)	100.00%
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>	<b>\$7,128,206</b>	<b>\$199,650</b>	<b>\$7,327,856</b>	<b>\$7,327,855</b>		<b>(\$1)</b>	<b>100.00%</b>
Excess (deficiency) of revenues over expenditures [402]							
<b>OTHER DEBT SERVICE [FUND 403]</b>							
REVENUES:							
Investment Income	\$0	\$0	\$0	\$0		\$0	n/a
Loan Revenue	\$0	\$0	\$0	\$0		\$0	n/a
<b>OTHER DEBT SERVICE REVENUE - TOTAL</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
EXPENDITURES							
NMFA Loan Payments	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Board of Finance Loan Payments	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Other Debt Service - Misc	\$0	\$0	\$0	\$0	\$0	\$0	n/a
<b>TOTAL DEBT SERVICE FUND EXPENDITURES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>n/a</b>
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expenditures [403]							



ENTERPRISE FUNDS

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRAN CES Y-T-D	Variance With Adjusted Budget Positive (Negative)	
	Approved Budget	Budget Adjustments	Adjusted Budget			\$	%
<b>REVENUES</b>							
<b>Water Fund</b>							
Charges for Services	\$1,487,483	\$0	\$1,487,483	\$1,506,301		\$18,818	101.27%
Interest on Investments	\$0	\$0	\$0	\$16,174		\$16,174	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$181,574	\$181,574	\$282,270		\$100,696	155.46%
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$78,209	\$78,209	\$68,166		(\$10,043)	87.16%
<b>TOTAL REVENUES - Water Fund</b>	<b>\$1,487,483</b>	<b>\$259,783</b>	<b>\$1,747,266</b>	<b>\$1,872,911</b>		<b>\$125,645</b>	<b>107.19%</b>
<b>EXPENDITURES</b>							
<b>Water Fund</b>	<b>\$2,802,483</b>	<b>\$319,378</b>	<b>\$3,121,861</b>	<b>\$1,845,428</b>	<b>\$1,151,662</b>	<b>\$124,771</b>	<b>59.11%</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$1,315,000	\$59,595	\$1,374,595	\$1,167,095		(\$207,500)	84.90%
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$1,315,000</b>	<b>\$59,595</b>	<b>\$1,374,595</b>	<b>\$1,167,095</b>		<b>(\$207,500)</b>	<b>84.90%</b>
Excess (deficiency) of revenues over expenditures				\$1,194,578			
<b>REVENUES</b>							
<b>Solid Waste</b>							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL REVENUES - Solid Waste Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
<b>EXPENDITURES</b>							
<b>Solid Waste</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expenditures				\$0			
<b>REVENUES</b>							
<b>Waste Water</b>							
Charges for Services	\$138,910	\$0	\$138,910	\$124,027		(\$14,883)	89.29%
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$55,319	\$55,319	\$0		(\$55,319)	0.00%
<b>TOTAL REVENUES - Waste Water Fund</b>	<b>\$138,910</b>	<b>\$55,319</b>	<b>\$194,229</b>	<b>\$124,027</b>		<b>(\$70,202)</b>	<b>63.86%</b>
<b>EXPENDITURES</b>							
<b>Waste Water</b>	<b>\$444,141</b>	<b>\$55,319</b>	<b>\$499,460</b>	<b>\$327,125</b>	<b>\$17,002</b>	<b>\$155,333</b>	<b>65.50%</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$305,231	\$0	\$305,231	\$228,923		(\$76,308)	75.00%
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$305,231</b>	<b>\$0</b>	<b>\$305,231</b>	<b>\$228,923</b>		<b>(\$76,308)</b>	<b>75.00%</b>
Excess (deficiency) of revenues over expenditures				\$25,825			



COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRAN CES Y-T-D	Variance With Adjusted Budget Positive (Negative)	
	Approved Budget	Budget Adjustments	Adjusted Budget			\$	%
<b>REVENUES</b>							
<b>Airport</b>							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL REVENUES - Airport Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
<b>EXPENDITURES</b>							
<b>Airport</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
<b>Excess (deficiency) of revenues over expenditures</b>				<b>\$0</b>			
<b>REVENUES</b>							
<b>Ambulance</b>							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL REVENUES - Ambulance Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
<b>EXPENDITURES</b>							
<b>Ambulance</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
<b>Excess (deficiency) of revenues over expenditures</b>				<b>\$0</b>			
<b>REVENUES</b>							
<b>Cemetery</b>							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL REVENUES - Cemetery Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
<b>EXPENDITURES</b>							
<b>Cemetery</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
<b>Excess (deficiency) of revenues over expenditures</b>				<b>\$0</b>			



ENTERPRISE FUNDS

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRAN CES Y-T-D	Variance With Adjusted Budget Positive (Negative)	
	Approved Budget	Budget Adjustments	Adjusted Budget			\$	%
<b>REVENUES</b>							
<b>Housing</b>							
Charges for Services	\$385,000	\$0	\$385,000	\$371,104		(\$13,896)	96.39%
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$450,000	\$50,000	\$500,000	\$517,814		\$17,814	103.56%
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$16,647	\$20,528	\$37,175	\$9,879		(\$27,296)	26.57%
<b>TOTAL REVENUES - Housing Fund</b>	<b>\$851,647</b>	<b>\$70,528</b>	<b>\$922,175</b>	<b>\$898,797</b>		<b>(\$23,378)</b>	<b>97.46%</b>
<b>EXPENDITURES</b>							
<b>Housing</b>	<b>\$851,647</b>	<b>\$70,528</b>	<b>\$922,175</b>	<b>\$790,100</b>	<b>\$26,467</b>	<b>\$105,608</b>	<b>85.68%</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expenditures				\$108,697			
<b>REVENUES</b>							
<b>Parking Facilities</b>							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL REV. - Parking Facilities Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
<b>EXPENDITURES</b>							
<b>Parking Facilities</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expenditures				\$0			
<b>REVENUES</b>							
<b>Regional Planning Authority (501)</b>							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$46,861	\$5,878	\$52,739	\$5,000		(\$47,739)	9.48%
<b>TOTAL REV. - Other Enterprise Fund</b>	<b>\$46,861</b>	<b>\$5,878</b>	<b>\$52,739</b>	<b>\$5,000</b>		<b>(\$47,739)</b>	<b>9.48%</b>
<b>EXPENDITURES</b>							
<b>Other Enterprise Fund</b>	<b>\$93,723</b>	<b>\$5,878</b>	<b>\$99,601</b>	<b>\$4,073</b>	<b>\$4,017</b>	<b>\$91,511</b>	<b>4.09%</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$46,862	\$0	\$46,862	\$35,147		(\$11,715)	75.00%
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$46,862</b>	<b>\$0</b>	<b>\$46,862</b>	<b>\$35,147</b>		<b>(\$11,715)</b>	<b>75.00%</b>
Excess (deficiency) of revenues over expenditures				\$36,074			



ENTERPRISE FUNDS

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRAN CES Y-T-D	Variance With Adjusted Budget	
	Approved Budget	Budget Adjustments	Adjusted Budget			Positive (Negative)	
						\$	%
<b>REVENUES</b>							
<b>Other Enterprise (enter fund name)</b>							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL REV. - Other Enterprise Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
<b>EXPENDITURES</b>							
<b>Other Enterprise Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expenditures				\$0			
<b>REVENUES</b>							
<b>Other Enterprise (enter fund name)</b>							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL REV. - Other Enterprise Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
<b>EXPENDITURES</b>							
<b>Other Enterprise Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expenditures				\$0			
<b>REVENUES</b>							
<b>Other Enterprise (enter fund name)</b>							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Gross Receipts - dedicated	\$0	\$0	\$0	\$0		\$0	n/a
Grants - Federal	\$0	\$0	\$0	\$0		\$0	n/a
Grants - State	\$0	\$0	\$0	\$0		\$0	n/a
Legislative Appropriation	\$0	\$0	\$0	\$0		\$0	n/a
Other	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL REV. - Other Enterprise Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
<b>EXPENDITURES</b>							
<b>Other Enterprise Fund</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>n/a</b>
<b>OTHER FINANCING SOURCES</b>							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL-OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expenditures				\$0			



COUNTY: SANTA FE  
6/30/11 - UNAUDITED

## INTERNAL SERVICE / TRUST &amp; AGENCY FUNDS

COMPARATIVE STATEMENT OF REVENUES AND EXPENDITURES	BUDGETED AMOUNTS			ACTUALS Y-T-D	ENCUMBRANCES Y-T-D	Variance With Adjusted Budget Positive (Negative)	
	Approved Budget	Budget Adjustments	Adjusted Budget			\$	%
<b>INTERNAL SERVICE FUNDS [600]</b>							
REVENUES							
Charges for Services	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Miscellaneous revenues	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL REVENUES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
EXPENDITURES							
Operating Expenditures	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Miscellaneous	\$0	\$0	\$0	\$0	\$0	\$0	n/a
<b>TOTAL EXPENDITURES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>n/a</b>
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expenditures				\$0			
<b>TRUST AND AGENCY FUNDS [700]</b>							
REVENUES							
Investments	\$0	\$0	\$0	\$0		\$0	n/a
Interest on Investments	\$0	\$0	\$0	\$0		\$0	n/a
Tax Revenues	\$4,702,500	\$0	\$4,702,500	\$3,834,023		(\$868,477)	81.53%
Miscellaneous revenues	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL REVENUES</b>	<b>\$4,702,500</b>	<b>\$0</b>	<b>\$4,702,500</b>	<b>\$3,834,023</b>		<b>(\$868,477)</b>	<b>81.53%</b>
EXPENDITURES							
General Government/Benefits	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Capital Outlay	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Debt Service	\$0	\$0	\$0	\$0	\$0	\$0	n/a
Miscellaneous	\$4,702,500	\$0	\$4,702,500	\$3,834,023	\$0	\$868,477	81.53%
<b>TOTAL EXPENDITURES</b>	<b>\$4,702,500</b>	<b>\$0</b>	<b>\$4,702,500</b>	<b>\$3,834,023</b>	<b>\$0</b>	<b>\$868,477</b>	<b>81.53%</b>
OTHER FINANCING SOURCES							
Transfers In	\$0	\$0	\$0	\$0		\$0	n/a
Transfers (Out)	\$0	\$0	\$0	\$0		\$0	n/a
<b>TOTAL - OTHER FINANCING SOURCES</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>		<b>\$0</b>	<b>n/a</b>
Excess (deficiency) of revenues over expenditures				(\$3,834,023)			